

MULTIPLE DISTRICT 22

The International Association of Lions Clubs Council of Governors 2011-2012



MULTIPLE DISTRICT 22 COUNCIL OF GOVERNORS' MEETING Sunday, October 9, 2011 Hagerstown, Maryland MINUTES

Attendees: Acting Chair, PCC John Hopkins (22W); DG Owen Landis Sr. (22A); DG Dave Studley (22B); CS Rich Barb (22C); DG Ken Chew (22D); CT Stephen Finger (22W); 1st VDG Richard Merriwether (22D); 1st VDG Paul Cannada (22W); 1st VDG Don Beeson (22C); 1st VDG Skip Hoffman (22A); 2nd VDG Dee Hawkins (22C); 2nd VDG Mary Lee Phillips (22D); 2nd VDG Kent Eitemiller (22W); 2nd VDG Dan Scott (22A); IPID Jerry Smith (13A); PID Joseph Gaffigan, Advisor (22C); PDG Dave Fisher, Auditor (22W); PDG Lee Bird, Constitution and By-Laws Chair (22D); PDG Bob Jones, MD 22 Convention Treasurer (22D); PCS Cheryl Jones, Roaring Lions Chair (22D); PDG Tom Jefts International Convention Chair (22W); IPDG John Cullison International Convention Vice-Chair (22A); IPDG Sandi Halterman, Multiple Convention Vice Chair (22C); PCC John Lawrence, LVRF Coordinator (22B); PDG Dal Mann, Public Relations Co-Coordinator (22B); PCS Suzette Kettenhofen Public Relations Co-Coordinator (22A); PDG Paul Hawkins, GLT Coordinator (22-C); PCC Rowe Haywood, LCIF Coordinator (22A); PDG Senora Haywood, USA/Canada Forum Vice-Coordinator (22A); IPCC Ralph Schieferstein (22D); Lion Sheila Schieferstein (22D); IPDG Karl Gude (22D) Leader Dog Coordinator; PCC Clyde Bragg, USA/Canada Forum Coordinator (22D); PCC Grant Curtis, GMT Coordinator (22D); PDG Rodney Welch (22W); PDG Ed "Woody" Woodard (24A); DG Dennis Kelly III (24A); District CS Maxine Powers (22D); District CT Glenn Williams (22D); 22W AA Diana Pickett; Lion Richard Pickett (22W); Lion John Parker (22W); MD22 AA Barbara Brimigion (22W).

Opening - Acting Chair, PCC John Hopkins (22-W) called the meeting to order at 9:00 a.m. DG Steve Finger (22W) led the pledge, DG Dave Studley (22B) led the singing of one verse of *My Country tis of Thee* and DG Owen Landis (22A) gave the invocation.

Acting Chair, PCC John Hopkins (22W) - PIP Clem has sent his regrets as he will not able to be here today as did ID Ted Reiver. PID Darley Travers and Charlene have some personal business to take care of and had to leave early.

Comments from International Guest, IPID Jerry Smith (13A): In your COG meetings, what role do your 1st and 2nd VDGs take? Are they allowed to speak or not? We have a strict rule in Ohio - only the DGs are allowed to speak unless given permission by their Governor and Council Chair. 2nd VDGs are never allowed to speak. There is a little wisdom in that because as you're sitting back there you can think to yourself: "I wouldn't do it that way." By listening, you gain some things. When you're speaking, not necessarily so. So however you do it, be yourself. You have the nice arrangement where you only have 5 Governors. In Ohio, we have 10. But whatever your decisions are, we always have to keep in mind *Our Mission is to Serve*. We have to try and create a system in our Multiple so we can do that to the best of our abilities and what works for Ohio may not necessarily work in MD22 and vice versa. Also in that process, I'm a kind of guy that thinks we have to keep it as simple as we can. Don't try to make it any more complicated

than it is because generally when you do that, it really does become complicated. For the Governors, enjoy your year. Listen first and talk later.

Council Secretary's Report, CS Rich Barb (22C):

The minutes from the Council's Turnover meeting were distributed and if there are no objections, I would like a motion to accept the minutes. DG Steve Finger (22W) made the motion to accept the minutes as sent. DG Owen Landis (22A) seconded it. The motion was carried. I received one item of correspondence: a thank you letter from Leader Dog for contributions during our previous Lions' year.

Council Treasurer's Report, CT Steve Finger (22W):

The Council Treasurer's Reports have been distributed. The following reports provide the most up to date information I have available and includes final expenditures for the USA/Canada Lions Leadership Forum. There is one current request for payment to the MD22 Forum Coordinator.

If it appears to you that we have paid out more than we have collected so far this year, you are reading the report correctly. The 2010-2011 Council approved a change in the Policy and Procedure Manual that directs the Council to turn the majority of anticipated yearly per capita tax revenue to the MD22 Convention Committee and the MD22 International Convention Committee at the Turnover Meeting to facilitate access to funds when needed. This year, 95% of anticipated funds were turned over at the Turnover Meeting.

The final budget figures were drafted with supplemental budgets for the MD22 Convention Committee and the MD22 International Convention Committee.

The MD22 Convention Committee closed their 2010-2011 books and returned \$1,466.81 to the general fund, as per the MD22 Constitution and By-Laws.

The MD22 International Convention Committee has a final report on the Seattle Convention pending at this time. Also pending are the results of the current financial review of the 2010-2011 accounts.

I have been informed that a filing extension for the MD22 IRS form 990 has already been submitted.

The Council of Governors approved the transfer of \$45,000 to a Money Market Account which is earning interest (\$9.00).

First half year dues billings were sent in a timely manner and checks received from all sub-districts in good fashion. Thank you to all sub-district treasurers for your cooperation.

The motions that we will be entertaining:

- to approve the final budget for this year
- to pay all the bills

Multiple District 22, 2011-2012 Carryover and Statement of Income

CARRYOVER	TRANSFER IN	TRANSFER OUT	VARIANCE
General Account			
Remaining transfers from 2010-2011	\$80,932.97	\$0.00	\$80,932.97
Administrative	\$0.00	\$0.00	\$0.00
MD 22 Convention	\$0.00	\$0.00	\$0.00
International Convention	\$0.00	\$0.00	\$0.00
Administrative Account Sub Total	\$80,932.97	\$0.00	\$80,932.97
Allowed Carry-over Reduction (20% of Admin Act Sub Total)	\$16,168.45	\$0.00	\$16,168.45
International Candidate Fund	\$4,889.45	\$4,001.20	\$888.25
MD 22 Automobile Tag Fund	\$0.00	\$0.00	\$0.00
MERL	\$0.00	\$0.00	\$0.00
Leadership Institute	\$0.00	\$0.00	\$0.00
Startup transfer to 2010-2011	\$0.00		\$0.00
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Total Carryover Funds	\$85,822.42	\$4001.20	\$0.00
Total Carryover Funds Less Reduction	\$69,653.97	\$4001.20	\$68,825.40
2011 2012 T	DUDGEE	TED A NICLA CITETONIC	MADIANCE
2011-2012 Income	BUDGET	TRANSACTIONS	VARIANCE
Dues - July Billing -7,529 Members January Billing -7,529 members	45.50 0.00	0.754.70	42 54 50
Administrative Fund	\$7,529.00	\$3,764.50	-\$3,764.50
Dedicated	Ф1 000 07	Φ002.40	фо д о дд
International Candidate Fund	\$1,882.25	\$903.48	-\$978.77
International Convention Fund	\$5,646.75	\$2,861.02	-\$2,785.73
MD 22 Convention Fund	\$11,293.50	\$5,646.75	-\$5,646.75
GMT/GLT	\$1,882.25	\$978.77	-\$903.48
OPTIONAL Applied From Carryover (max 20% of Admin Carryover Red.)			\$0.00
Other			
MD 22 Automobile Tag Fund	\$50.00	\$0.00	-\$50.00
MERL			\$0.00
Leadership			\$0.00
Emerging Lions	\$0.00	\$0.00	\$0.00
DG & VDG School	\$0.00	\$0.00	\$0.00
Turnover Meeting	\$0.00	\$0.00	\$0.00
USA CANADA Forum	\$666.00	\$666.00	\$0.00
Bank Interest	\$0.00	\$9.86	\$0.00
Money Market Account	\$45,000.00	\$0.00	
LCI Grants	\$0.00	\$0.00	\$0.00
Misc.	\$0.00	\$0.00	\$0.00
Total Operating Income	\$73,949.75	\$14,830.38	-\$14,129.23
Total Potential Income	\$73,949.75		

Multiple District 22, 2011-2012 Statement of Expenditures & Account Balance

CATEGORY	BUDGET	TRANSACTION	VARIANCE
Dedicated Funds			
International Candidate	\$1,882.25		\$1,882.25
International Convention	\$5,646.75	\$ 5,364.41	\$282.34
MD22 Convention	\$11,293.50	\$10,728.82	\$564.68
GMT/GLT	\$1,882.25		\$1,882.25
MD 22 Convention Supplemental Budget	\$5,200.00		\$5,200.00
International Convention Supplemental Budget	\$6,000.00		\$6,000.00
Administrative Funds			
Administrative Supplies	\$500.00		\$500.00
Audit (Review of Financial Records)	\$500.00		\$500.00
Constitution and By-Laws	\$700.00		\$700.00
Administrative Assistant	\$750.00		\$750.00
Council Chair	\$966.00		\$966.00
Diabetes	\$250.00		\$500.00
Final Report	\$200.00		\$200.00
*			
Hearing and Speech	\$250.00		\$250.00
LCIF	\$500.00		\$500.00
Accounting Software	\$160.00	\$158.04	\$1.96
Bank Fees and Checks	\$200.00	\$158.60	\$41.40
Postage and Printing	\$300.00	\$55.79	\$244.21
Public Relations	\$250.00	400113	\$250.00
Research and Long Range Planning	\$100.00		\$100.00
Roaring Lions	\$50.00		\$50.00
Surety Bond	\$368.00	\$368.00	\$0.00
Turnover Meeting	\$200.00	700000	\$200.00
USA/CANADA Forum	\$755.00	\$754.55	\$0.45
Website	\$100.00	<i>ϕ,,</i> τοο	\$100.00
Youth Outreach	\$100.00		\$100.00
LCI Grants	Ψ100.00		\$0.00
Misc.	\$330.00		\$330.00
Total Expenditures BUDGETED/TRANSACTIONS/VARIANCE	\$39,433.75	\$17,588.21	\$21,845.54
Total Experiences Bobbletes Invisacions variance	ψοσ, πουίτο	ψ17,300.21	Ψ21,043.54
Other Income	\$666.00	\$666.00	
Preliminary Operations Budget	\$29,133.75	ψ000.00	
Checking Account Balance as of 9/30/2011	Ψ27,133.13	\$35,215.59	
Outstanding Checks at close		\$11.80	
Receipts Not Deposited at close		\$51.00	
Money Market Account Balance as of 9/30/2011		\$45,009.86	
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TOTAL ASSETS		\$80,264.65	

Committee Chair Reports

Lion Donna Jackman (22W), Diabetes Awareness: (Note: This was presented as a written report.)

I have not been able to contact the Diabetes Chairman for District 22B as of this date. The other Districts are working diligently to promote this program in their clubs and community.

<u>District A - Lion Al Whitlock is actively working in his District to promote diabetes awareness.</u> The Lions held a golf tournament to raise funds for Camp Possibilities, a camp for diabetic children. Approximately \$2500 was raised at this event. He is presently working to set up a committee made up of the Diabetes Chairman from each club in his District to set up fund raising and activities to support diabetics in their District. They are working closer with the local hospital to promote greater awareness of the work Lions perform to help fight this disease.

District B – No Contact

<u>District C</u> – Lion Lauren Newman has sent letters out to all the clubs in her area to let them know she is available to present programs in the clubs or for community organizations. She has had no response as of this date and is rather discouraged that the clubs have not shown greater interest. She is writing articles to print in the newsletter of the clubs and District to create greater awareness of the effects of diabetes on the body.

<u>District D</u> – Lion Gary Stumpf has received donations to support the Diabetes Program in his District. He has several speaking engagements scheduled to present programs on diabetes to the clubs. He has been writing articles on diabetes for the District Newsletter.

<u>District 22W</u> – Lion Donna Jackman is proud of the clubs in her District. They raised funds and sent 15 children to Lions Camp Merrick this past summer at the cost of \$750 per child for one week at camp. They are having their annual Kiss-A-Pig Contest and participating in the Frederick Diabetes Walk today (October 9) at Baker Park in Frederick.

Donna is scheduled to present programs to clubs in her District and to local organizations. We hope to raise over \$10,000 in today's events to help find a cure for diabetes. Our donations to ADA go 100% toward research to find a cure for this disease.

PDG Paul Hawkins (22C), Global Leadership Team Chair:

One addition to the written report is that another member of the Multiple District Global Leadership Team is Lion Rodney Timmons (22W). He's joining PCC John Lawrence, Lion Ann Reiver, CC Bob Muchow and I as the Global Membership Team of the Multiple District. We have not had an outstanding response so far to our initiative for Emerging Lions. We have this session scheduled for the 29th of this month. We have to give the location a firm count of the number of people attending within two weeks so I am going to ask you whether you want to continue with this or should we put this aside?

Acting Chair, PCC John Hopkins (22W): I think it can be done.

CS Rich Barb (22C): Personally, I agree. I had an e-mail conversation with my GLT Coordinator last week and he did echo the same sentiment that he has not had many responses and my plan is to directly address all of my King Lions this week and try to get them to provide a participant for the session. I absolutely want to see it as a success and want to keep it on the schedule at this point.

DG Dave Studley (22B): I agree. I think it is something that we need to do. It's something that is a necessity that we get accomplished. I will also make a strong effort over the next week to try to get some participation. It should continue at this point anyway.

DG Ken Chew (22D): In 22D, we have had a little complication in that the Chair of the Leadership Team has had some back issues and he hasn't been active in any of the training or being able to do anything, but that being said, I still think it is a good idea. Trying to get people to schedule their time to be able to attend is going to be difficult. I will certainly put forth the effort to try to get some people to go. I agree that it is an excellent opportunity. The only other issue I have is how the round table concept that you came up with is going to take place in terms of what we're going to do for that. We need to get our act together in terms of bringing these people in and what we're going to do.

DG Owen Landis (22A): I concur with the Council; I think it is important. I'm going to have it out in our E News for our District. As I go around to visitations, I'm noticing some Lions seem like they're in a little bit of a rut for some reason. I don't know what the pervasive thing is that is causing that; maybe it is the economy, maybe the media or all the negativity out there. We need to reignite and create a more spirited approach with our Lions. We need to light a fire under them somehow. This might be a way of doing that one step at a time. I'm all in favor of it.

CT Stephen Finger (22W): PCC John Hopkins is my GLT. What do you have to say about it?

PCC John Hopkins (22W): I agree. I like the idea.

CT Stephen Finger (22W): John and I have been recruiting. I've got a number of Emerging Lions at the club vice-president level. I've identified maybe 7 and John has 2 more. We are looking forward to it.

PDG Paul Hawkins (22C), Global Leadership Team Chair: When we first came up with this concept, we talked about not necessarily publicizing a session and asking for participants. We wanted to identify people that we wanted to attend and go out and invite them. I encourage you to personally get those people. We need the number a week before.

Written Report:

GMT/GLT training sessions were conducted by the Area GMT and GLT Coordinators, PID Ed Lecius and PCC Rowe Haywood. Seven (7) representatives from the Multiple traveled to Stamford for the training scheduled for August 26-27, 2011. On September 17, 2011 an additional thirty nine (39) representatives attended a separately scheduled session conducted at the Johns Hopkins for Multiple District 22. ID Ted, PIP Clem, and PID Joe also attended following the LVRF Board meeting. The training consisted of an overview of the GLT/GMT programs, the Club Excellence Process, Guiding Lion and Mentoring program updates, and the new Region/Zone Chair concept.

A round table discussion session is scheduled on October 29, 2011 for "Emerging Lions". This session is designed to identify Lions who have displayed leadership potential and invite them to participate with current leaders to give them a taste of what may lie in their future. Additionally, the format (a round table discussion of topics that the sitting District Governors identify as challenges they deal with) may result in new ideas from newer Lions and may also serve to bolster the ego of invitees. The session will be held at the Annapolis Elks Lodge, 2517

Solomons Road, Edgewater, MD 21037. It is scheduled to run from 10 AM - 3 PM. Coffee and pastry will be available and a lunch will be served. Cost is \$20.

We have still not received final confirmation of the availability of Emmitsburg for the Regional Institute. Although still hopeful that we can be accommodated, alternative venues are being sought. Please let me know if you have any suggestions.

We would like to finalize seminar plans for the MD Convention early so that they can be properly publicized and used to attract Lions to Salisbury. Let any of the members of the MD GLT (CC Bob, PCC John Lawrence, Lion Ann Reiver, or myself) know of any thoughts you may have on topics and/or presenters.

PCC Grant E. Curtis (22D), Global Membership Team Coordinator:

Verbal Report: The only bad news is that we are down 112 at the end of September. However, we have had a lot of good news. DG Steve Finger (22W) had informed me that a Lioness Club of 38 members is now a chartered Lions Club. That's +38 for our District. Also, I talked with PDG Harold Boccia. On Friday, 14th of October, there will be a new club chartered as the Kingsville Lions Club at the Kingsville Volunteer Company Banquet and Hall. ID Ted Reiver will be the featured speaker. If anybody would like more details to attend the Charter Night, call me. PDG Harold has notified me that he is working on another club in the District. We are getting new Lions; we're forming new clubs. I hope all of you will take advantage of the GMT leaders in your District and have them come to speak. I know PDG Ted Ladd and PDG Margarito Ochoa are both speaking to clubs, talking about Lionism and how to have a Friendship Night or a Social Night which is a guaranteed way to increase your membership if you follow the rules.

Written Report:

Following is a comparison of our membership numbers:

SUB DISTRICT	9/30/10	9/30/11	CHANGE
22-A	1096	1045	-51
22-B	1497	1460	-37
22-C	1529	1491	-38
22-C DIST OF COLUMBIA	148	179	+31
22-D	1357	1314	-43
22-W	1991	1921	-70

The numbers tell it all. WE ARE IN TROUBLE. If we work very hard and hold our membership socials and ASK we can turn these numbers around. All of the GMT/GLT team is ready and willing to help. Please invite us to meetings and let us show you how to improve our membership totals. We will also be available to help clubs do the CEP process which will allow the clubs to see how they can improve.

Acting Chair, PCC John Hopkins, (22W): Before I introduce the next gentleman, I would like to make this statement: It was one of the best socials that we have been to in a long time, Tom. It was a pleasure to be here last night and glad to see that General Lee has left for Virginia and that you're back. I think that we should give Tom and his committee a hand.

PDG Thomas J. Jefts (22W), International Convention Chair:

Verbal Report: As usual, it takes a team to do that. It was the social committee and we appreciate you coming to support us. I only have a few remarks for the International Convention Team. John (Cullison) and I are starting to work together and I have an agenda and the hotel assignment information for you. The one thing that I would like you to think about is (1) a breakfast- will we do it alone or jointly with somebody? Who would you like us to contact- 1-2-3 different people? (2) Hospitality Room - usually we have one and my recommendation is that we have one. I would like your recommendations so John (Cullison) and I can start the wheels rolling on that. I have a request that I would like to have the approval for today. I gave you the pin designs that were submitted to me. I would like you to make the choice today so I can order the pins and get them here in a timely manner so we will have the pins for everybody to distribute and trade. Hopefully, we will have more to report at the next meeting.

DG Ken Chew (22D) made the motion to accept the 1.5 size pin with the design from Recognition Services Inc. DG Stephen Finger (22W) seconded it. The motion was carried.



PDG Dalton L. "Dal" Mann (22B), Public Relations Co-Coordinator:

We have all heard that Lionism is the best kept secret out there. We want to change that. We MUST change that. It is much easier when you go out to talk to someone about being a member, making a donation or whatever if they know what we're doing. We have some proposals.

PCS Suzette Kettenhofen (22A) Public Relations Co-Coordinator:

Lions need to get electronic. The new members that we are trying to reach are social beings-Facebook, websites etc. They are going there; they are being stalkers, per se, checking you out without you knowing it. How you are perceived to them is how they're going to make a choice. Did anyone notice the marquee when we came in? After it welcomed the International Director and the Lions, it said: bar open at 4 p.m. What kind of message does that give to prospective members? We need to keep, in the back of our mind, whenever we do a website or do a newsletter, how we are perceived. We're trying to get the word out, but don't want the wrong word to be put out.

PDG Dalton L. "Dal" Mann (22B), Public Relations Co-Coordinator:

We have asked for a budget for signage for the convention center and all over town with low signs that say: "Lions Clubs". If we can get money for that, we would appreciate it. We would like to get every District involved in the Public Relations Campaign. To do that, we're going to ask every District to look at what's being done in the District for Public Relations. At the end of April, give us the name of the club which has been most effective in Public Relations. At the end of the convention, with the approval of the Council, we will present a plaque to each club who had done the best job in Public Relations in each sub-district.

PCS Suzette Kettenhofen (22A) Public Relations Co-Coordinator: For the parade in DC, we need to make sure that we get the word out sooner. We get more clubs to participate. We do have a lot of Lions who have connections to public television and to the TV and radio stations that can

get some PSAs out there. LCI has made some nice YouTube videos i.e. The Lion in Me & The Little Safari. We can get the word out. We can publicize that and tell people that we are here to help.

Acting Chair, PCC John Hopkins (22W) will give the Council time to review the Public Relations' Report before the Council acts on the budget request. He suggested that it be put on the agenda for the December COG meeting in Delaware.

Written Report:

MISSION: To make Public Relations (PR) a priority throughout the Multiple District 22 (MD 22) by encouraging individual club members and leaders to use the various PR formats available by ensuring that the proper PR Tools are readily available and that PR Chairperson share the use of these tools.

TOOLS:

- 1. Electronic: Web site; Facebook, twitter, e-club, YouTube, Flicker, online Newspapers, email
- 2. Print: Newspapers, Magazine, Brochures, Pamphlets, posters, Braille Printed Items, Large Print flyers
- 3. Public Access: Public Service Announcements (PSAs) on Television, web, radio, interviews, video spots
- 4. Word of Mouth: Public Speaking, Social Events, County & State Fairs, Fundraisers, City and National Parades, Community Service

GOALS AND OBJECTIVES:

- 1. To make Public Relations (PR) a priority throughout MD 22 Lions Clubs.
- 2. To encourage each District PR Coordinators to be actively involved in their district PR.
- 3. To encourage Clubs to invite media representatives to their activities and to publicize their activities in the newspapers, on radio, TV and other media outlets.
- 4. To ensure that each District Coordinator is aware of the numerous PR tools which are available on the LCI website and other resources such as PR Tool Kits and CDs.
- 5. To promote the Memorial Day Parade, the Multiple District 22 Convention, and other MD 22 activities such as the Emmittsburg Leader Institute.
- 6. To establish a PR Campaign competition amongst the MD 22 Clubs recognizing one club from each district at the MD 22 Convention for their exceptional PR activities.

PLANNED ACTIVITIES:
Activity Start (month) Complete (month)
Make Publicity a Priority in clubs & districts September 2011 June 2012
PR Campaign Competition among Clubs September 2011 April 2012
National Memorial Day Parade in Washington, D.C. November 2011 June 2012
Total Funding Request (committee expense budget or coordinator expenses): \$2,000
☐ Purchase Reusable Banners for display at the MD 22 Convention, Parade, other events
☐ Purchase plaques for competition winners
☐ Photographer for Convention and Parade coverage
Provided tabulation of anticipated coordinator expenses - None
REFERENCES [MD 22 Policy & Procedures Manual]:
☐ Appendix 6 – Cash Transmittal Form (for providing committee income funds to Council
Treasurer)

☐ Appendix 7 – Request for Payment Form (for receiving payment for allowable ex	xpenses)
☐ Appendix 8 – Rules of Audit for Committee Chair	

PCC Clare Newcomer (22W), Research and Long Range Planning - No report.

PDG Clyde I. Bragg (22D), USA/Canada Lions Leadership Forum Coordinator:

It was my pleasure to serve as MD 22's USA/Canada Lions Leadership Forum Chair for 2010-2011. The Forum was well attended by Lions and guests from MD 22 and the following reflects the attendance by sub-district:

District 22-A	14	
District 22-B	4	
District 22-C	2	
District 22-D	24	(2 registrants could not attend due health)
District 22-W	6	
Total Registered	50	
Total Attending	48	

A breakfast was held at the Captain Cook Hotel, on September 22, at 7a.m. The International Family and all of the speakers for the MD 22 socials were invited to attend. No replies were received from any of the International officers, but 1st Vice President Wayne Madden did make a brief appearance and did not stay for the meal. ID Jim Cavallaro and his wife did not attend the Forum and ID Douglas Alexander, although having responded as attending, did not attend. A total of 54 meals were ordered, but only 43 people showed for the breakfast. The meals cost \$19.50 each for a total of \$1408.75, inclusive of 23% gratuity and \$25.00 for a podium and a microphone, which was charged to my personal credit card. A copy of the bill is attached to this report. I respectfully request reimbursement. All who attended agreed that the presentation of the meal and quality of the food was very good and the view was exceptional.

Unfortunately several Lions were unable to attend the breakfast due to travel. The date for the event was selected based on room availability and September 22nd was selected several months prior to the event. It is recommended that the 2012 Chair make early contact with the selected MD 22 hotel and obtain the breakfast date as soon as possible to ensure that all Lions who attend the Forum can also attend the breakfast. Hopefully the second day of the Forum will be available for the Tampa Forum.

Cost of Meals at Captain Cook	\$1408.75
Income @\$17.00 X 39 paid	\$663.00
Final cost to MD 22	\$745.75
Total meals ordered	54
Free meals/speakers and International Family	15
Paid Meals	39

PCC John A. Lawrence (22B), LVRF Chairman:

The Lions Low Vision Center recently welcomed Dr. Tiffany Chan to their staff as the latest Clinical Vision Rehabilitation Fellow. This fellowship is funded by a \$100,000 grant each year from the Lions Vision Research Foundation. Dr. Chan is extremely well-qualified and is applying her talents both on the clinical and research sides of the Low Vision Center.

Hopefully, most people have received an electronic copy of the LVRF newsletter. PDG Ted Ladd, Newsletter Editor and Vice-Chair of LVRF, has done a really good job. Bring it to your clubs; make sure everyone gets a copy.

The annual Lions Day at Wilmer Rally will be held on 19 November, the Saturday before Thanksgiving with the theme "Appreciation for our past...Confidence in our present...Trust in our future". Come join us in celebrating the 20th anniversary of the founding of the Lions Vision Center and, in addition, hear stirring reports from the doctors and patients of the Wilmer Eye Institute. This is a great place to bring new Lions. They get to see what we're doing as Lions within the Multiple District. They get a tour of the Wilmer facilities and a lunch. Let's get a good turnout to the Rally on November 19th.

District 22B and District 22W (Western Region) will be holding their LVRF Dinners on October 29th and District 22W (Eastern Region) on November 5th at New Midway. Please make plans to attend. You can contact Lion Bob Bullock in 22W or PCC John Lawrence in 22B for more information. Send a representative to either dinner.

The Second Annual Aim for Sight Sporting Clay event will be held on 22 October. This year, we will have two locations: one near Queenstown on the Eastern Shore and the other near Westminster on the Western Shore. We are still looking for shooters, sponsors and prizes. Contact PDG Dal Mann or IPDG Dick Liebno to sign up.

PDG Dal Mann (22B), Secretary of LVRF: I am disappointed in the numbers. Flyers have already been sent out in the Multiple District 22. We have added one out in Western Maryland, headed by IPDG Dick Liebno. We need shooters. We have 21 confirmed for Queenstown and 4 confirmed in Western Maryland. We have done really well with sponsors and ads for our program book. The Trunk of Treasures includes a hand-knitted afghan by PDG Susan Timmons and an autographed copy of Tom Clancy's latest novel. The trunk is a beautiful piece of work that has been refurbished by Ralph Young from 22B. We are about \$4000 short, but the Trunk of Treasures has brought in over \$1100 so far. So that's the good news. If everyone would come out and join us that would be terrific news.

LVRF Aim for Sight - 2011 as of: October 7, 2011

Shooters – Pintail Point (21) Mayberry Road (4)	Total 25	\$1,525
Sponsors	Total 13	\$3,250
Ads	Total 17	\$1,380
Trunk of Treasures	Total	\$1,119
Overall Total		\$7,274
LVRF Aim for Sig	ght 2010	
Shooters – Pintail Point	Total 80	\$5,382
Sponsors	Total 21	\$4,050
Ads	Total 15	\$1,240
Miscellaneous	Total	\$ 368
2010 Total		\$11,400

PCC Rowe A. Haywood (22A), LCIF Coordinator:

The District LCIF Coordinators for Lions Year 2011-2012 are:

- District 22A PDG Keith Williams
- District 22B PDG William Culver
- District 22C PDG Michael Bleything
- District 22D PDG Robert Daniels
- District 22W PDG Barbara McKenney

The following significant actions/activities have occurred, or, are on-going throughout MD22 in support of the Lions Clubs International Foundation:

- 1. Contributions to LCIF from MD22 for Lions Year 2011-2012 total \$25,213.32 as of September 30, 2011. A detailed report of contributions by each club in MD22 has been electronically transmitted to each District Governor and District LCIF Coordinator.
- 2. Each District Governor should have received an update from LCIF of the following:
 - Melvin Jones Fellowship/Progressive Melvin Jones Fellowships for the clubs in his/her District. This is a by-name report.
 - A current "Status of Installments: Listing of partial payments for MJF/PMJFs" District Governors are reminded that these reports may include confidential MJF/PMJFs that have not yet been presented.
- 3. LCIF has recently electronically transmitted a "Goal Setting Survey" to each LCIF Coordinator. This survey is to be completed and submitted to LCIF by October 31, 2011. I request that each District LCIF Coordinator forward a completed copy of his/her District Survey to the MD22 LCIF Coordinator. District Coordinators who have not received a copy of the survey should contact PCC Rowe Haywood.

I would like to complement your District GLT & GMT Coordinators, PCC Grant and PDG Paul. We conducted training for our Multiple District and throughout the East Coast. The representation from our Multiple District was the Governors, 1st and 2nd Vice-District Governors, Region Chairs and Zone Chairs in attendance. This shows support of the program and shows that we are moving in the right direction. We don't have a membership problem; we have a leadership problem. I think we are addressing this in MD22.

IPDG Sandi Halterman (22C), Multiple District 22 Convention Vice-Chair, PDG Bob Jones (22D), Multiple District 22 Convention Treasurer:

The convention committee had briefly met at the Turnover Meeting on July 30th. The date has been set for the Mid-Winter Conference in Salisbury at the Wicomico Civic Center on February 4th. We visited the Hager Hall Conference and Events Center here in Hagerstown on October 6th and 7th. This site does appear to be adequate for our need to hold a MD22 Convention. We also went and looked at several hotels in the vicinity which could be put on a suggested hotel list. We will give you more details regarding this visit at our February 4th meeting.

PDG Bob Jones (22D), MD22 Convention Treasurer:

The income is based on about a 10% reduction in membership and you will note that there is no donation from the Wicomico Chamber of Commerce or whichever that was because that has not been negotiated at this point. The expense side of it actually balances and again the only part we didn't do was the baseball tickets because none of that has been negotiated at this point.

MD 22 CONVENTION PROPOSED BUDGET 2011-2012

The following proposal was prepared using the final financial figures from the 2011 Convention. A ten percent reduction in our MD22 membership is reflected in all category's relative to membership. The baseball tickets, transportation and contribution from the City of Salisbury have been left blank as negotiations have not been completed at this time.

INCOME	Budget	Actual	Variance
Convention Income			
Exhibits	\$2,745.00		
Golf Tournament	\$2,799.00		
Merchandise	\$1,004.00		
Raffle	\$3,430.00		
Tail Twister	\$192.00		
TOTAL Convention Income	\$10,170.00		
Interest Inc.			
MD 22 Dues*	\$10,728.82		
Meal Payments			
Critique Meeting	\$399.00		
Mid-Winter Conference	\$350.00		
TOTAL Meal Payments	\$749.00		
Ticket Sales			
Baseball			
Convention	\$9,281.00		
District 22-A	\$5,937.00		
District 22-B	\$5,101.00		
District 22-C	\$6,776.00		
District 22-D	\$7,815.00		
District 22-W	\$9,711.00		
Other	\$216.00		
TOTAL Ticket Sales	\$44,837.00		
Transfer from Council (proposed)	\$5,199.18		
Wicomico County Donation			
TOTAL INCOME	\$71,684.00		

^{*}Dues income based on MD22 population of 7153 (est)

EXPENSES				
		Budget	Actual	Variance
Bank Charge				
Committee Expenses				
	Hotel	\$2,224.00		
	Meal	\$1,396.00		
	Miscellaneous	\$62.00		
	Site Visits	\$335.00		
	Telephone & Fax			
	Travel	\$2,338.00		
	TOTAL Committee Expenses	\$6,355.00		
Convention Expenses		1 - 9		
	Badges & Pins	\$695.00		
	Banners & Signs	\$280.00		
	Baseball Tickets	Ψ200.00		
	Convention Center	\$11,396.00		
	Decorations	\$100.00		
	Distinguished Guest	\$510.00		
	Entertainment	\$3,000.00		
	Exhibit Services	\$1,366.00		
	Gifts & Awards	\$1,358.00		
	Golf Tournament	\$2,903.00		
	Hospitality	\$2,903.00		
	Meals	\$34,538.00		
	MD Sales Tax	\$1,990.00		
	Merchandise	\$1,990.00		
	Raffle Prizes & Expense	\$2,020.00		
	Ticket refunds	\$2,020.00		
		\$740.00		
	Transportation Torrange Transportation	\$62,200,00		
Division F	TOTAL Convention Expenses	\$62,390.00		
District Governor Expenses		\$1,747.00		
Meetings		***		
	Critique	\$399.00		
	Mid-Winter Conference	\$391.00		
	TOTAL Meetings	\$790.00		
Office		\$68.00		
Other Expenses		\$3.00		
Photographs		\$4.00		
Postage and Delivery		\$117.00		
Printing and Reproduction		\$2,355.00		
Tickets		\$210.00		
TOTAL Administrative		\$2,757.00		
TOTAL EXPENSES		\$71,684.00		
TOTAL INCOME		\$71,684.00		
NET INCOME (EXPENSE)		\$0.00		

Lion Dale Strait (22A), Hearing and Speech Chairperson (Note: This report was sent as a written report; no verbal report was given at the meeting.) Each sub-district has an active hearing and speech program. Each program is unique and tailored to the needs and resources available in each District. Lions and individuals in need of hearing assistance information and help should contact their respective Coordinators:

District 22A: Lion Dale Strait District 22B: Lion Charles N Lednum, III

815 W Benfield Road 5534 Cedar Grove Road Severna Park MD 21146 East New Marked MD 21631

 410-987-4879
 Res. 410-228-4018

 dalestrait@alum.mit.edu
 Cell. 443-521-0576

 cnlednum@comcast.net

District 22C: Lions Community Outreach Foundation

PDG Sandi Halterman

15907 St Thomas Church Road Upper Marlboro MD 20772

301-751-8627 Cab22c@aol.com

District 22D (North): Lion Fred Williamson (South): Lion Ken Pyle

43 Chaucer Drive 8 Curlew Court

Newark DE 19713 Rehoboth Beach DE 19971

302-738-4724 Res. 302-227-0196 <u>Freshfred1492@aol.com</u> Cell. 302-381-4065 pyleken@comcast.net

District 22W: Lion Brooks Widder

9202 Oak Tree Circle Frederick MD 21701 301-898-5558

bewidder@gmail.com

Economic conditions and an aging population have increased the demand for hearing assistance. It is more important than ever to support district hearing and speech programs.

Lion Dick Waughtal (22-D), Information Technology Coordinator (Note: This report was sent as a written report, no verbal report was given at the meeting.)

If you have not, please visit either the www.md22.org *and/or* the www.md22lyf.org websites and you'll find that both have been completely redesigned and are operational. Extensive changes have been made to both sites as planned for in my July/11 report. Essentially, as much information that was available at the time was incorporated into both site build ups. The site redesigns reflect all the new internet protocols, ease of use and user speed and minimum "clicks" to the information being sought demanded of present day websites. There are obvious holes in the information. It would seem prudent that someone examine the information behind the "buttons" for accuracy and as to whether they be updated, left alone or possibly renamed or removed, as necessary. We would love to have a suitable image or so for reference on the MD-22 home page. Please spread the word about the new look and the availability of these two sites. As of today, viewership of these sites hasn't been all that extensive. Anything fellow Lions can

do to help advance the use of these sites will make for a richer communication within the Multiple District and the Lions Youth Foundation activities.

Lion Elwood Glass (22-W), Pre-School Vision Coordinator (Note: This report was sent as a written report; no verbal report was given at the meeting.)

The Steering Committee for the Multiple District 22 Preschool Vision Screening Program held its quarterly meeting on September 13, 2011 at the LCOF office at Lanham, Md. Representatives from all Sub-Districts were in attendance. The results of vision screening activities at this time are very minimal inasmuch as we usually begin in late September or October to coincide with the school year. For the period July 1 thru September 13th the Lions Clubs of Multiple District 22 screened a total of 351 children for factors of amblyopia. Of this total, there were 44 children referred for professional evaluation. I anticipate a very good year for the MD 22 Preschool Vision Screening Program. Numerous screenings are being completed or are being scheduled throughout the multiple district and training sessions in program procedures for Lions Club members are also being conducted.

PCS Cheryl Jones (22D), Roaring Lions Coordinator - (Note: This report was submitted as a written report, no verbal report was given at the meeting.) Roaring Lions is a program that is available to help Lions become stronger and better leaders. Since this program has been surviving only in District 22-D for the past few years, I have taken the initiative to try and contact each district to find out who their Roaring Lions Chairperson is. Thus far, I have heard from Districts 22-W and 22-D. Classes will be held in 22-W and 22-D is actively seeking new prospects. Materials and rules have been sent to both districts. As of today, I still have not heard who is chairing this program in the other 3 districts. I will be contacting the District Governors again in hopes of getting some contact information so that materials and rules can be sent to them as well. There will be a Roaring Lions Speak-Off at the MD Convention 2012 and my goal is to have a Roaring Lions speaker representing each sub-district. Thank you for allowing me to serve on this committee

IPDG Karl Gude (22D), Leader Dog Coordinator - No report.

Lion Addie McBride (22C), Youth Outreach Coordinator - No report.

PDG Dave Fisher (22W), Auditor - No Report.

PCS W. Roger Sauter (22W), Maryland Vehicle Tag Coordinator - No report.

PCT Bruce Marvel (22D), Delaware Vehicle Tag Coordinator - No report.

PDG Buck Fisher (22W), Lions Youth Foundation Chair; IPDG Karl Gude (22D) Lions Youth Foundation Vice-Chair, IPDG Sandi Halterman (22C) Lions Youth Foundation, Secretary; Lion Addie McBride (22C), Lions Youth Foundation Treasurer - No report.

LSKS Foundation: PDG Bob Miller (22W);LSKS Foundation Secretary; Guyla Brinckmeyer (22D) LSKS Foundation Treasurer - No report.

DG Dave Studley (22B) made the motion to approve all the committee reports; seconded by DG Ken Chew (22D). The motion was carried.

OLD BUSINESS -

CT Steve Finger (22W), Revision of Reciprocal Agreement: First motion is to correct an error from the Turnover Meeting. We had passed a motion on the reciprocal agreement to include the Council Chair as one of the complimentary meals. After that, we realized that he's already compensated in the Council Chair Budget. So the first item is to make a motion to rescind that previously approved motion.

DG Owen Landis (22A) made the motion to rescind the motion about the reciprocal
agreement to bring it in line with previous agreements that have been made. DG Rich
Barb (22C) seconded the motion to revise the reciprocal agreement. The motion was
carried.

CT Steve Finger (22W): The second item is to pay all the bills.

• DG Dave Studley (22B) made the motion to pay all the bills. DG Ken Chew (22D) seconded it. The motion was carried.

CT Steve Finger (22W): 2011-2012 Budget: The third item is to approve the final budget as presented. We have a constitution & by-law obligation to approve this budget at this meeting.

• DG Ken Chew (22D) made the motion to approve the final budget as presented. DG Owen Landis (22A) seconded it. The motion, to accept the budget as sent out, was carried.

CT Steve Finger (22W): We're going to add one motion since we've accepted the report of the Public Relations' Committee that we will look at their report as a possible supplemental budget and vote on that at the next council meeting. There is a line item in the proposed budget for publicity, but it doesn't match up with this latest report we've received so we will look at revising that line item figure for the supplemental.

Acting Chair, PCC John Hopkins (22W): I don't think that we need a motion on that; do that under Old Business at the next meeting.

Memorial Day Parade Fundraising, IPDG Sandi Halterman (22C), PDG Woody Woodward (24A); DG Dennis Kelly III (24A):

• DG Dennis Kelly III (24A): We are definitely supporting the parade in 24A this year as we have in the past. What we have attempted to do is expand the support to all the other Districts in the Multiple. We have several ideas to build the support. First of all, we know that we are not getting money from LCI this year so we have to reach out to the clubs. Let the Districts know the importance of the parade; that it creates awareness for us on a national level and it's a good thing to be doing this. So we give to the clubs the reasons why we should be doing this and ask them to make contributions from their activities fund to help support this. The other thing is that we also work on a base from 24A. We have 8,000 Lions in Virginia and thousands of Lions up and down the East Coast. How do we expand this effort? Make this something the Lions will be proud to be a part of; the opportunity to march on the Nation's Capitol and show the pride that we have as Lions in

our veterans. One idea is like a Youth Exchange, a Lions Exchange, asking Lions in MD24A and the other Multiples and extend this into MD24C to host a Lion coming to march. Ask a Lion to come in and stay with us. What does this do for us? It helps to build support for the parade. It also helps us learn something about our fellow Lions.

• PDG Woody Woodward (24A): My suggestion to the Council is that we all get together and form a super-committee that will run this whole thing up and down the East Coast. We try to make it, not MD22 or MD24, but a whole Eastern part of the country. Invite people to come in and find out how many people can host Lions in their homes. This way, they don't have to go to a hotel. They come in, have a nice weekend and get to know some other Lions. But as for money, we are going to have to do matching grants. There are \$1750 matching grants that each District can do for PR. So if we get that, there is \$1750 for each District. So if we can get matching grants for that, we could probably get the money to do the parade. The District Governors should all get together and form a committee to make sure that we have a concentrated effort going forward.

Q: What's the cost for the parade?

A: Last year we got in for \$12,500 which was the entry fee, not counting snacks, t-shirts etc. We have sold most of the shirts. There are a few things we can do to raise money. We end up spending almost \$20,000 each and every year.

• PID Joe Gaffigan (22C): What we were concerned about is we want to see the parade go on. We've been working with 24A & MD 24. We need a partner. We're hearing this morning that we have a partner. In fact, they're going to give us personnel and they already have ideas flowing. It's true that we're not going to get \$20,000 like we did. We've been told that. I think \$20,000 is a good benchmark to raise. If we get all the clubs to get together, can get every club in both Multiples to try to fundraise \$40-\$50.00. I think it is so achievable. I think we need to say: "This is a great partnership. Let's do it." I think Council needs to appoint from MD22 a good team to help 24 make this go; appoint the team by Dover at the latest. By the 22A Social, although there is no council meeting, it would be good if we had our representation on that joint committee, ready to go. By extending it along the East Coast, this has the potential to rival the Rose Bowl Parade as far as exposure and participation. The entrance fee will probably go up to \$15,000 next year. We talked it down to \$12,500. We know we can make this happen so \$20,000 is the benchmark. We can get some matching grants. We need commitments from the whole Multiple.

Q: Our District has already put in a publicity grant. Are you allowed more than one?

A: (PID Joe Gaffigan (22C): Each district is only allowed one a year. Prior year, it was a Multiple grant for \$20,000. Each district gets each year up to \$1750 matching grant for PR. Even without that, we can do this.

• **IPCC Ralph Schieferstein (22D)** - Was the final report ever finished for last year's public relations grant? I never saw anything. It needs to be finished. I don't know if we ever got the other half of the money.

- **PID Joe Gaffigan (22C):** I have been told that October 15th is the need-by date. I'll do what I have to in order to make that happen. We won't receive the money until we send in that report. In the future, we have to be more proactive.
- **PDG Lee Bird, Constitution and By-Laws Chair (22D):** Just a point of information on that \$1750 grant. You can only get it every other year. The Governor can file for it as soon as he's Governor, but if he gets it, then the following year you can't file 'til after January and then if they have the money left, he'll get it. It's not in every year at \$1750. We're hoping we're on the third year of getting it after January. So you can't count on it every year.
- **PID Joe Gaffigan (22C):** Before any communication goes out to the clubs in either Multiples, we need to get permission from the respective Councils to make sure they're okay with the communications.
- DG Ken Chew (22D) made the motion that the Council look into forming a committee for the Memorial Day Parade. DG Rich Barb (22C) seconded it. The motion was carried.

PID Joe Gaffigan (22C): The issue of the uniforms isn't on the agenda, but you may want to put it on a future agenda. We need to find out 3 things before we talk about it: (1) the source of the material (2) the cost (3) who is going to do the sewing and assembly. The Council Chair can communicate with our Past President for more specifics casually and bring it back to the Council.

CT Steve Finger (22W): I make the recommendation that our International Convention Chair work closely with PIP Clem to resolve this issue and bring it to the Council. No motion was needed.

New Business -

Approval of Updated Policy & Procedure Manual - tabled for the next COG meeting

Comments from Acting Chair, PCC John Hopkins (22W): I thoroughly enjoyed myself last night. Steve, it was a wonderful night for you and your wife. I'm glad everything worked out well. I think it's a tribute to PDG Tom and his committee.

Comments from MD 22 Advisor:

PID Joseph Gaffigan (22C) – Comments on today's reports for your consideration:

1. Global Leadership Effort & Emerging Lions Retreat - When we started the Camp Merrick Retreat, it was a lot of effort. It took a long time to build that. It got to a certain place and then it lost its luster, its original mission which is what our new Leadership Chair is trying to do to get us back to the Emerging Lions Training. We have 13 days before this one day retreat. That concerns me. Can we do it? I know we can, but it's going to take everyone's actual commitment of time and effort to turn out the Lions. Paul needs his team and the Governors to put the weight of their cabinet behind them. Delegate to them to get names, call your zone chairs & send out e-mails. I urge you to take the initiative and really go for it. If you have 15-20 people to go to it, put your delegation ability behind it and it will happen. We don't want to cancel it. We did that to the Camp Merrick Retreat a few times and we're paying the price for it. Lions get the message that here they're going to do something else and they cancel at the last minute. We don't want to

do that. Get them, excite them, take pictures, videos, and post it on YouTube. Let them go out and build toward the next Emerging Lions. You're not going to get 150 the first time.

- 2. The same goes for Dal and the "Shoot". He needs some LVRF trustees to turn out for the shoot. The question is discipline and getting the information out to the Lions.
- 3.We got great reports on Extension. Extension may pull us out again, but we have to focus on Retention. The focus must be on keeping the members we get. We bring in a lot of new members Make sure that each District has a good orientation in place. Orient early and get these Lions involved. Don't bring them to the meeting and abandon them. We've got to be nurturers as well as sponsors. Make sure that the clubs have an orientation in place and even reorientation to educate them on how great we are.
- 4. I'm glad to hear about the parade. We have a partnership. We're going to partner with MD24. We're going to be the core group, but we're going to be going up & down the coast. We'll say: Why don't you come in. We'll put together some hotel packages or some tours. Come in and support this. The funding will be easy to do once we commit to it. One thing that LCI wants to see is local Lions buying in with funding. Soon, LCI will want to help.
- 5. Finally, my new e-mail: pidjfg@gmail.com. Great meeting! The strength of this Multiple District is our open meetings. We have become more disciplined. Your Administrative Assistant should ask those Lions here who are going to be at the Dover Council meeting, at least tentatively.

DG Ken Chew (22B): We have already committed to the Council Chair that each of us will be responsible for our district people, notifying them so we need to go to the people in our District who make reports and say "Are you coming? and then follow-up.

Acting Chair, PCC John Hopkins (22W): In regards to shortening the meetings, committees have been told that the Council does not want any surprises. If they want something acted on, then get it to them so they can discuss it before the meeting. They want it before they walk in here.

PID Joseph Gaffigan (22C): If it's not on the agenda, then we're not going to talk about it. That's how LCI works.

Comments from District Governors and Council Chair:

CS Rich Barb (22C) – He acknowledged DG Steve and his social team, saying that he has set the bar to a new height this year and thanked him for a wonderful weekend. "I echo the comments by PID Joe and DG Steve about keeping the meetings on track, on target. It makes it an event that everybody doesn't feel is a drudge. We'll continue to do that although we've had a few comments about things that should have been on the agenda. We will keep them off and make sure that they are on the future meetings."

DG Dave Studley (22B) – Just to reiterate what DG Rich had said. DG Steve, you and your committee had a fantastic weekend. We enjoyed everything from our arrival on Friday morning and the tour. I look forward to DG Owen's next month. You have a new level to attain, Owen, to compete with this one. I would like to thank PCC John for stepping in and running the meeting, keeping it on track. That's what we hope to accomplish. We've been working hard to

communicate with each other and to know where we're going before we walk into the room. Hopefully, it will keep things moving more quickly.

DG Ken Chew (22D) – It's been excellent. I thank DG Steve for everything that his committee has put together. You have been very gracious to me and my wife. I thank you for that.

DG Owen Landis (22A) – He acknowledged the excellent work that PDG Tom had done to put the social together with his committee. "It is going to be tough to beat DG Steve's Social. This Council is a wonderful group of people to work with. I hope that my 1st and 2nd VDGs, when they become Governors, that they have a group like I have the opportunity to work with. I am really proud to be with them."

CT Steve Finger (22W) - He acknowledged the kind sentiments of the DGs and the work of PDG Tom and his committee. "They made a great representation of the Hagerstown area to folks. We're looking to Hagerstown for a MD Convention in 2016. Sounds like the preliminary reports are positive. There's nothing that we're going to act on today, but we will act on that soon. I think you've seen that we could have a great convention in Hagerstown. Nobody can ever remember a MD22 Convention in 22W. We are working great as a Council. This is the first class of 2nd VDGs and it just shows that sometimes LCI makes great decisions."

Benediction – DG Rich Barb (22C) gave the benediction.

Adjournment - The meeting was adjourned at 10:38 a.m. by Acting Chair, PCC John Hopkins.

Respectfully Submitted, Barbara Brimigion Administrative Assistant