



MULTIPLE DISTRICT 22
The International Association of Lions Clubs
Council of Governors
2010-2011



MULTIPLE DISTRICT 22 COUNCIL OF GOVERNORS' MEETING
Sunday, February 6, 2011
Hunt Valley, Maryland
MINUTES

Attendees: *Council Chair* Ralph Schieferstein (22D); DG John Cullison (22A); DG Bill Bicknell (22B); DG Sandi Halterman (22C); DG Karl Gude (22D); DG Richard Liebno (22W); 1st VDG Stephen Finger (22W); 1st VDG Mike Hlavac (22D); 1st VDG Owen Landis, Sr. (22A); 1st VDG Rich Barb (22C); 1st VDG David Studley (22B); 2nd VDG Paul Cannada (22W); 2nd VDG Ken Chew (22D); *Past International President* Clem Kusiak, Advisor (22A); *Past International Director* Darley Travers, Constitution and By-Laws & Advisor (22B); *Past International Director* Joe Gaffigan, Advisor (22C); PDG Ted Reiver, Certified Candidate for International Director & Advisor (22D); PCC Clyde Bragg (22D); PDG C. Kenneth Draper, Chair International Convention Committee (22D); PDG Thomas Jefts, Vice-Chair International Convention Committee (22W); PDG Dal Mann, Public Relations Coordinator (22B); PCC John Lawrence, LVRP Chair & Leadership Chair (22B); PDG Rodney Welch (22W); PDG Keith Williams, Multiple District 22 Convention Chair (22A); Don Beeson, Multiple District 22 Convention Treasurer (22C); PCT Ann Reiver (22D); Lion Sheila Schieferstein (22D); Lion Charlene Travers, Multiple District 22 Convention Co-Chair (22B); PDG Bob Jones (22D); PDG Bob Muchow (22A); Martin Bonura, Leadership Chair (22W); CT Don Stein (22D); CS B.J. Ryder (22D); PDG Harold Boccia, Extension Chair (22A); PCT Janet Brown, Governor's Ball Committee Chair (22D); IPDG Senora Haywood (22A); IPCC John Hopkins (22W); PDG Andrew DeMario, Sr., Retention Chair (22W); CT Angelo LeCastro (22A); PCC Rowe Haywood (22A); PDG Hubert "Mike" Mock (22D); Lion Doris Mock (22D); AA Susan Bonura (22W).

Opening - CC Ralph Schieferstein (22D) called the meeting to order at 9 a.m. and thanked everyone for attending. DG Richard Liebno (22W) led the pledge, DG John Cullison (22A) led the singing of one verse of *America* and DG Karl Gude (22D) gave the invocation.

Opening Comments, CC Ralph Schieferstein (22D) – Welcome. It's a beautiful, sunny day outside; at least there is no snow on the ground like last year. DG John, excellent social; the band was excellent. I never heard TBA speak before, but he did an excellent job and the introduction and response were pretty good too. Please sign the sign-in sheet and turn cell phones off or put it on vibrate. Anyone giving reports should come to the podium and use the microphone.

Council Secretary's Report, CS Bill Bicknell (22B) - The minutes of the last regular Council of Governors' meeting have been e-mailed. If there are any questions, corrections or additions, please contact me or AA Susan. I have no correspondence. I have distributed minutes of a special Council of Governors' meeting held on January 8; we have two corrections to those minutes as suggested by PIP Clem. The first correction is on page one and it is the addition of the agenda as addendum # 8. On page two, at the bottom of the page, there is an addition which says, "PID Joe Gaffigan suggested

Council create insert in the Policies & Procedures Manual a master sign-off sheet of all records for each Council's year to the incoming Council. PIP Clem Kusiak suggested using the formant currently in use by the District Governors with changes to accommodate the Council's records.

DG Sandi Halterman (22C) moved that the secretary's report be accepted as presented; second by DG Karl Gude (22D); motion carried.

Council Treasurer's Report, CT Sandi Halterman (22C) - You have a treasurer's report covering November 30, 2010 – January 31, 2011; any discussion? I would like to report findings by our Council relating to carryover of international candidate funds from July 1, 2008 to June 30, 2011. Our report for the March Council of Governors' meeting will reflect that the carryover based on semi-annual Candidate funds to June 30, 2011, including funds for the first half of 2011.

DG Karl Gude (22D) moved to include amounts mentioned by DG Sandi Halterman (22C) in her report as attributed to the international candidates fund; second by DG Bill Bicknell (22B); motion carried.

DG Bill Bicknell (22B) moved to approve the treasurer's report; second by DG Karl Gude (22D); motion carried.

**Multiple District 22
2010-2011 Budget, Income & Expenditures
November 30, 2010 to January 31, 2011**

REVENUE

Carryover	TRANSFER IN	TRANSFER OUT	VARIANCE
General Account			
Startup transfers from 2009-2010 (\$5,000 + 85,625.61)	90,625.61		
* Administrative			
* MD22 Convention	3,792.57	5,000.00	(1,207.43)
*International Convention (2010-2011)	523.63	2,894.50	2,370.87
*Administrative Account Sub Total	94,941.81	7,894.50	1,163.44
<i>Allowed Carry-over Reduction</i>			
International Candidate Fund		2,947.80	
MD22 Automobile Tag Fund			
MER			
Leadership Institute – Emmitsburg			
Startup transfer to 2010-2011			
TOTAL CARRYOVER FUNDS	94,941.81		
TOTAL CARRYOVER FUNDS LESS REDUCTION		10,842.30	84,099.51

Checking Statement	Ending Balance:	11,325.96
Less checks outstanding		45.00
Plus deposits since statement		<u>00</u>
Balance as of 12/31/2010		11,280.96

Savings Statement 12/31/2010	Beginning Balance	85,014.68	
Deposits/Credit (interest)		<u>7.22</u>	YTD: 28.89
Ending Balance		85,021.90	

PROGRAM EXPENSES

2010-2011 Income	BUDGET	TRANSACTIONS	VARIANCE
International Candidate Fund	1,828.00	2,947.80	(1,119.80)
International Convention Fund	5,789.00	2,894.50	2,894.50
MD22 Convention Fund	11,426.00	5,000.00	6,426.00
MER	1,980.00		
Administrative Supplies	200.00		
Audit	1,300.00	850.00	450.00
Constitution & By-Laws	350.00		
Council Expense	2,200.00	36.32	2,163.68
Diabetes	250.00		
Final Report	150.00		
Hearing & Speech	150.00		
LCIF	150.00		
Leadership ¹	2,700.00		
Postage & Printing	150.00		
Public Relations	150.00		
Research & Long Range Planning	100.00		
Roaring Lions	100.00		
Surety Bond	450.00	368.00	82.00
Turnover Meeting	0.00		
USA/Canada Forum	1,400.00	1,279.31	120.69
Web Site	100.00		
Youth Outreach	100.00		
Total Expenses	32,412.00	14,274.00	11,017.07

¹ This includes, MD22 Leadership Retreat at LCM; DGE&VDG School; Convention Workshops (support, supplies, copying and postage)

Committee Chair Reports

**Multiple District 22 Convention Committee Report: PDG Keith Williams, Chair (22A);
Lion Charlene Travers, Vice-Chair (22B); Don Beeson, Treasurer (22C)**

Don Beeson, MD 22 Convention Treasurer (22C) –

INCOME

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Convention Income			
Exhibits	\$ 3,185.00	-	(3,185.00)
Golf Tournament	\$ 2,775.00	-	(2,775.00)
Merchandise	\$ 2,190.00	-	(2,190.00)
Raffle	\$ 4,695.00	569.00	(4,126.00)
Tail Twister	\$ 1,500.00	-	(1,500.00)
TOTAL Convention Income	\$ 14,345.00	569.00	(13,776.00)
Interest Inc	\$ -	-	-
MD22 Dues*	\$ 11,421.00	5,000.00	(6,421.00)
Meal Payments			
Critique Meeting	\$ 339.00	399.00	60.00
Mid-Winter Conference	\$ 400.00	-	(400.00)
TOTAL Meal Payments	\$ 739.00	399.00	(340.00)
Other Inc	\$ 500.00	-	(500.00)
Ticket Sales			
Baseball	\$ 500.00	-	(500.00)
District 22-A	\$ 7,073.00	-	(7,073.00)
District 22-B	\$ 5,982.00	-	(5,982.00)
District 22-C	\$ 8,324.00	-	(8,324.00)
District 22-D	\$ 13,429.00	-	(13,429.00)
District 22-W	\$ 13,667.00	-	(13,667.00)
Other	\$ 204.00	-	(204.00)
TOTAL Ticket Sales	\$ 49,179.00	-	(49,179.00)
Transfer from Council	\$ 10,000.00	-	(10,000.00)
Wicomico County Donation	\$ 5,000.00	-	(5,000.00)
TOTAL INCOME	\$ 91,184.00	5,968.00	(85,216.00)

* Dues income based on MD22 population of 7,592

EXPENSES

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Bank Charge	\$ -	-	-
Committee Expenses		-	-
Hotel	\$ 1,988	677.19	1,310.81
Meal	\$ 1,396	844.25	551.75
Miscellaneous	\$ 62	-	62.00
Site Visits	\$ 493	177.36	315.64
Telephone & Fax	\$ -	-	-
Travel	\$ 2,594	-	2,594.00
TOTAL Committee Expenses	\$ 6,533	1,698.80	4,834.20
Convention Expenses		-	-
Badges & Pins	\$ 400	-	400.00
Banners & Signs	\$ 100	-	100.00
Baseball Tickets	\$ 425	-	425.00
Convention Center	\$ 13,705	1,000.00	12,705.00
Decorations	\$ 100	-	100.00
Distinguished Guest	\$ 1,000	-	1,000.00
Entertainment	\$ 4,000	1,000.00	3,000.00
Exhibit Services	\$ 1,366	-	1,366.00
Gifts & Awards	\$ 789	-	789.00
Golf Tournament	\$ 1,772	-	1,772.00
Meals	\$ 37,656	-	37,656.00
MD Sales Tax	\$ 2,246	-	2,246.00
Merchandise	\$ 1,168	-	1,168.00
Raffle Prizes	\$ 1,891	228.19	1,662.81
Ticket refunds	\$ -	-	-
Transportation	\$ 14,180	-	14,180.00
TOTAL Convention Expenses	\$ 80,798	2,228.19	78,569.81
District Governor Expenses	\$ 1,982	-	1,982.00
Meetings		-	-
Critique	\$ 399	399.00	-
Mid-Winter Conference	\$ 392	-	392.00
TOTAL Meetings	\$ 791	399.00	392.00
Office	\$ 50	-	50.00
Other Expenses	\$ 42	-	42.00
Photographs	\$ 50	-	50.00
Postage and Delivery	\$ 184	44.00	140.00
Printing and Reproduction	\$ 3,000	-	3,000.00
TOTAL EXPENSES	\$ 93,430	4,369.99	89,060.01

Note: Incorporates the updated budget submitted by the Convention Committee and approved by the Council in January, 2011.

PDG Keith Williams, Chair (22A) – Yesterday the committee presented the Mid-Winter Conference in which we covered many items such as schedule, hotels, entertainment, duties of the Governors, Vice District Governors, cabinet secretaries and treasurers and much more.

In the past several weeks the convention committee has been hard at work providing you all with the finest convention possible. Some of the things we have accomplished are: the hotel mailing has gone out to the Governors for their distribution, signing of the entertainment contract, arrangements for a night at the Shorebirds ball game, scheduling of all events at our convention, shuttle bus service between the civic center and the hotels - more on this when it is finalized. We need input from the Governors on committee assignments and the theme for this year's Convention.

Lion Charlene Travers (22B) – I have been working on the exhibit booths and contacting those that were there last year; if you know of any exhibitors personally or in your area, or craft exhibitors, please e-mail the information to me and I will be glad to contact them. Golf tournament will be on Thursday morning of May 12 at Nutters Crossing Golf Course. We have worked out the particulars with the golf course as far as lunch and registration. We need to promote the golf tournament any way we can; please do whatever you can in your district such as including the information in your newsletters.

PDG Keith Williams (22A) – In your package is a statement of the current income and expenses showing the revised budget which we adopted last month which was approved by the Council via e-mail. We are late getting out the ticket order form. We have some expenses coming up shortly, especially the balance due to Wicomico County in the amount of \$9,600.00. We may get enough ticket money in, in order to make the payment. I ask the Council to consider advancing to us, at this time, the \$10,000 pledged to go towards transportation, or \$5,000, or the balance of multiple district convention dues; if you consider this, we will be able to make our payment to the convention center on time. In addition, the Council of Governors should select a theme for this year's convention.

DG Bill Bicknell (22B) – I suggest we adopt the theme *Making a Difference* which would include five parts which coincide with the International President's theme: youth, sight, hunger, wellness and the environment. The marketing of the theme be buttons and banners with the acronym MAD for Making a Difference. I am seeking involvement, if we adopt this theme, of the Purdue organization in Salisbury, hoping that they will adopt this as a company motivational area, as they are involved in all five of these activities. I've had some preliminary discussions with them and invite them to be a partner internationally and to support these five endeavors. Our theme should be *Making a Difference* with the acronym MAD and our seminars and exhibits should emphasize these five items.

CC Ralph Schieferstein (22D) – Sounds like a great idea; do we have time to accomplish this in three months? It sounds like a great Multiple District Project.

DG John Cullison (22A) – I like the concept of *Making a Difference*; I'm not sure about the MAD acronym; I don't think I could go with that. If we don't go with the International President's theme, *Beacon of Hope*, I would recommend that we go with the theme, *Making a Difference*.

DG Bill Bicknell (22B) – The International President’s theme uses the Cape Hatteras lighthouse and the *Beacon of Hope* as his theme. I have no problem going either way for the convention; I am merely suggesting something that would give us motivation and a purpose for our convention.

DG Bill Bicknell (22B) – Moved to adopt the *Beacon of Hope* as the theme for this year’s convention; second by DG John Cullison (22A); motion carried.

PDG Keith Williams (22A) – I received only two of the five requested lists of committee assignments for the convention; I am going to bug you every time I see you for those lists. Our IP Sid Scruggs will be with us at the convention the entire time.

PIP Clem Kusiak (22A) – I have firmed up IP Sid Scruggs’ schedule for the entire convention. In the past, we have had time for our President to visit one of our signature programs such as LVRF. He loves to play golf. He is open to our program and has committed to be here for the entire convention.

PID Darley Travers (22B) – For those who are not aware, in Salisbury at the Civic Center, you can take in all the alcohol that you want but you cannot sell it. The property on which the Civic Center sits was given to the county and this restriction is in the deed. For the hospitality night, it is up to each of the Governors to do what they want to do. For anyone wanting to serve alcohol, the Civic Center will provide a supervisor bar tender to co-mingle with the others. Yesterday, the Council made a motion which was seconded and approved, that everything will be BYOB except for the VIP meeting.

CC Ralph Schieferstein (22D) – Yesterday when we discussed this, we said that the Past District Governors’ banquet and the Multiple District banquet would be BYOB. The VIP meeting will be furnished by the convention committee. The personal hospitality rooms should not be an issue. The group hospitality room after the Shorebirds game will be up to the candidates and what they want to provide.

PIP Clem Kusiak (22A) – When out in the public, be discreet about bringing alcohol; do we want to give the wrong impression?

PDG Keith Williams (22A) – The hospitality areas will be in the arena; I need to know how much space the candidates need.

PID Joe Gaffigan (22C) – If the convention were coming to my area, my club of 25 would find a way to fund any alcoholic beverages; I suggest that you get local clubs to sponsor any alcohol.

DG Bill Bicknell (22B) – There are frequent events at the civic center in which attendees bring their own bottle. We are particularly fortunate to have PID Darley here who was the chairman of the Wicomico Liquor Board for many years. I believe that because of Darley’s relationship with the civic center and with the people in charge, we are being granted additional latitude; we should not abuse that latitude. I share Joe’s concern about our flaunting it; our members need to stay in control. If the committee would feed back to us any concerns about particular venues during the convention, I think we can work with this. I will be glad to solicit volunteering clubs to sponsor any alcohol.

PDG Keith Williams (22A) – Complementary bartenders will be provided by the civic center.

PDG Keith Williams (22A) – We need possible convention sites for 2016.

PDG Rodney Welch (22W) – reported on the Eisenhower Center in Gettysburg. PDG Tom Jefts and I went back to talk to them about the social for next year and for the MD convention. They have 308 rooms in-house, two ballrooms, both available, and all meeting space we could ever want. Sub-district luncheons can be held with separate space and separate food. When you leave there and go into Gettysburg there are multiple chain hotels and restaurants. It looks dated in the old part; in the new part it looks fine. There is the possibility that the entire facility would be renovated prior to our use by two businessmen who hope to purchase the property and establish a casino. However, the town and others do not want a casino in this historic area. Today, I will deliver a bid package developed by PIP Clem, IPDG John Atkins and the Council, to them.

PDG Tom Jefts (22W) – I now live in Hagerstown and am involved in planning the 22W social. I moved the 22W social back to Hagerstown which will be a showcase by the county commissioners. At the present time there are 6-8 new hotels, there is an airport, and there are two hotels within a mile of each other that are capable of being the headquarters hotel. Comps are one for every 25 registrations. It is convenient to two interstates; there is a transit system available there which can be flexible; there is all kinds of shopping and dining in the area. Washington County, Hagerstown specifically, would like to be considered for 2015 and 2016.

PID Joe Gaffigan (22C) – any bid or any site we look at 30-45 days the new council... Response must come back by the mid-winter conference for evaluation of the bids. It is late for this year; the first vice presidents can consider Hagerstown and the other sites in the process.

CC Ralph Schieferstein (22D) – we may be last minute making approvals for 2016 because of delays in getting the bid packages out. National Harbor, a cruise out of Baltimore and Gettysburg are the locations being considered.

Bill Bicknell (22B) – it strikes me that the bottom line is having a good convention that is attractive to Lions to attend. It will be a lesser issue if we can accomplish a more outstanding convention.

Bill Bicknell (22B) – moved that we entertain a proposal from Hagerstown for 2016; second by John Cullison (22A); after comments and discussion, District Governors Bill and John withdrew the motion.

CC Ralph Schieferstein (22D) – the bid packages have not been put in place; we are waiting for the bid package to be presented to the Council for approval.

Don Beeson – I sent some information out through Lion Susan; did you all get that? Hotel rates in DC are due to go up next year; no matter where we wind up we are going to be looking at higher rates than we are used to. As Chairman Keith mentioned, we were asked to look into 3 sites – cruise ship, national Harbor and Gettysburg. I looked at the internet for cruise ship information. To give her some background on our needs, we had at that time, a tentative

schedule for Salisbury including banquets, meeting space, etc.; I sent that to her. There was discussion of a small ship with just Lions; it is possible to charter an entire small ship; it would not necessarily have enough meeting space and the cost to do that would be \$2 million. Her recommendation would be to take a cruise on a ship that would have a large enough space for meetings. Her recommendation included a 5 day cruise from the east coast to Bermuda and back. Sites close enough to drive to include Baltimore and Bayonne, New Jersey (east of the Newark airport). One example was Explorer of the Seas operated by Royal Caribbean International, including 5 nights; all these quotes are based on 2015; leaving from Cape Liberty, New Jersey. Her prices were based on booking in 2015: junior suite - \$1775; deluxe balcony stateroom - \$1425; ocean view stateroom - \$1275; inside stateroom - \$910; all meals included. If contracted early on, rates might be negotiated lower than that. Cruise companies do not lay out itineraries five years in advance. The cruise she mentioned is very popular and usually sells out. That's where we are with the cruise situation.

The other option I was asked to look at was National Harbor, a large-scale development on the bank of the Potomac River at the Gaylord National Resort and Convention Center. They operate the Opryland Hotel in Nashville. It is a stunning place. Their facilities could have a half dozen conventions going on at the same time. Pricing is appropriate to a location in the metropolitan Washington area. They are very anxious to get the Lions in there. They gave me a very nice tour there. Based upon the same information as given to the cruise ship folks. The building is constructed like a huge "H" with the hotel side opposite the convention side. We could have everything on the hotel side and would not have to go into the convention side. There are 4-5 excellent restaurants in the hotel for your dining pleasure. They are willing to commit to room rates for 2015 in the \$199 range; there is possible room to negotiate this cost. They have a food and beverage minimum; she quoted \$200,000 for catered events. Meeting space would be complementary based upon 80% occupancy of rooms requested. For 2016, there would be a 5% increase. It is possible that this could be negotiated downward if they thought we were serious.

PID Joe Gaffigan (22C) – my suggestion is to put the key players on a short timeline in order to get the bid packages out to the three sites and back to you by a specific date. If necessary, call a special meeting to discuss the bids.

PIP Clem Kusiak (22A) – as an advisor to the Council. Should we restructure the convention committee? In December, I received a call from the chairman of the convention committee and I spent about 80 hours creating tools for them. The convention committee over a period of time builds on doing things that increases their activities. I have some recommendations at the end of the meeting. The convention committee has to be "glued at the hip" in supporting the Council of Governors in meeting your goals for your convention. This has to happen early. Over the years this has gone by the side and hasn't happened. Do you need to increase the size of the convention committee?

DG Sandi Halterman (22C) moved to advance \$10,000 to the convention committee; second by DG Bill Bicknell (22B); motion carried.

DG Karl Gude (22D) moved to have the bid packages back from the Multiple District Convention Committee for site selection by March 1, 2011; second by DG Richard Liebno (22W); motion carried.

1st VDG Stephen Finger (22W) – I'd like clarification on which sites bid packages are being requested?

DG John Cullison (22A) – a cruise, National Harbor in DC and Gettysburg.

DG Karl Gude (22D) moved to require information updates on the 2015 Dover site from PDG Rodney Welch by February 15, 2011; second by DG John Cullison (22A); motion carried.

PDG Keith Williams (22A) – PDG Bob Jones (22D) has volunteered that his musical group to play at the hospitality room.

PDG Ken Watson (22-C), Constitution and By-Laws

No report.

Lion Donna Jackman (22-W), Diabetes Chairperson – (Note: This report was sent in writing, no verbal report was given at the meeting.) The Diabetes Chairman in each of the Districts of the Multiple District continue to work hard to create an awareness of the severe problems caused by this disease and strive to make the Lions and their respective communities aware of the complications caused by diabetes.

District A under the leadership of Allen Whitlock is making great strides to accomplish the goals of creating community awareness. He is working with hospital staff and establishing a diabetes support group in Bel Air and Abington areas. Their goal is to help diabetics have better management and control over their disease. On May 2, there will be a golf tournament to raise funds for Camp Possibility, which is a camp for children with diabetes. They are working toward having a Health Fair on September 24 which will host a 5K walk, run or bike event to raise funds. In addition, the Lions and medical staff of the hospital will conduct hearing, vision screening and test for diabetes. This District's Chairman is to be congratulated for his hard work and fabulous leadership.

District B continues to promote its diabetes program with Carlos Mir leading the way. He is continually presenting programs and has an advantage because his job involves him having access to all the latest information and supplies to keep his clubs informed. Carlos has a wealth of information and publications that he will share with anyone who desires more information.

District C has had programs presented by the District Chairman. Lion Rosann Seibel. She has presented programs to the clubs and is available and willing to speak to Lions Clubs or other community groups on diabetes. Rosann has a large collection of printed information to distribute and is willing to share it with all local groups to better educate the public and Lions on Diabetes.

District D with Lion Gary Stumpf as the chairman have had programs in some of the clubs and he has more presentations scheduled. He has not received any money for diabetes as of this date, but he is hopeful that funds will be coming in as spring approaches.

District W raised over \$15,000 toward finding a cure for diabetes. These funds were raised through their Frederick Walk and the Kiss-A-Pig Contest. All money was turned over to the American Diabetes Association and is earmarked 100% for research. The letters have gone out to the Health Departments in the five counties to promote sending any diabetic child, whose family cannot afford the cost, to Camp Merrick for one of the sessions this coming summer. The Jackman Memorial Fund, which was established to help with the expenses of sending diabetic children to Camp Merrick, has over \$2600 to date. District Chairman Donna Jackman has presented programs to clubs and has more scheduled for the spring. Our goal is to send at least 15 children to camp to help these children better understand their disease and how to more

effectively adjust their lifestyles to live a healthier and longer life and avoid the pitfalls that most diabetics encounter.

We are anticipating a seminar at Multiple District Convention to make our Lions and guests more aware of the signs and symptoms of diabetes. The latest Health Department reports indicate that over seven million Americans have diabetes and are unaware that they are victims of this disease. Education is the best means of getting people to be more observing of the symptoms and get the disease under control quickly to avoid the drastic damage it can do the heart, eyes, kidneys and the circulatory system.

Addie McBride, Lions Youth Foundation, Chair (22-C)

PDG Gary “Buck” Fisher, Lions Youth Foundation, Vice Chair (22-W)

Lion Pauline Rosier, Lions Youth Foundation, Secretary (22-W)

PDG Gary Burdette, Lions Youth Foundation, Treasurer (22-C)

No report.

PCC John A. Lawrence, LVRFB Chairman (22-B)

PDG Ted B. Ladd, LVRFB Vice Chairman (22-C)

PDG Dalton “Dal” Mann, LVRFB Secretary (22-B)

PCC Mark E. Green, LVRFB Treasurer (22-W)

As most of you know, Dr. Arnall Patz, Emeritus Director of the Wilmer Eye Institute, passed away this last spring. When his colleagues and students asked how best to honor his memory, his family replied that whatever it was, it should include the Lions. He considered his involvement with the Lions and the forming of the Lions Vision Research Foundation one of the highlights of his career. Thus, the Arnall Patz Endowed Professorship at the Lions Vision Center had been formed. The cost of an endowed professorship is \$2.8 million, and is being raised by Wilmer Development. The Foundation has voted to assist this effort with a donation of \$50,000. At the January meeting of the LVRFB Board of Trustees, the board voted to initiate a “Patz for Patz” campaign in order to raise additional funds for this professorship. The idea is for clubs and districts to honor the memory of Dr. Patz by donating funds in addition to their normal contributions to LVRFB. If supported by this council, materials, provided by the Wilmer Development Office, will be provided to each club within Multiple District 22, and through them to each Lion, in order to advance this project. Note that this is a project of the Wilmer Development Office, with the support of your Foundation.

LVRFB has a new website, developed by Delaware.net and funded by our Lions Vision Education grant from LCIF. The address is lionsvision.org. It includes areas of information about LVRFB, educational programs, how to join Lions, among others. Try it – you will like it. We are looking for additional content for the site. Contact points are CC Ralph Schieferstein, Web Coordinator, and Heather Mays, Web Administrator.

DG Bill Bicknell (22B) moved to endorse the “Patz for Patz” campaign; second by DG Karl Gude (22D); motion carried.

PCC John A. Lawrence (22-B), Leadership Chair - The Regional Lions Leadership Institute at Emmitsburg will be held on 18 – 20 February, 2011, with both the basic and advanced courses being offered. The cost this year is \$160.00. We have a beautiful venue at the Federal Training Center, a talented group of faculty and staff from throughout our Multiple District, and an educational and informative program supplied mostly from Lions Clubs International. It is not too late to get your Lions to attend.

As of Thursday, 3 February, we have 72 registrants with 46 for the Basic Institute and 26 for the Advanced Institute. We are hoping for several more with a postmark deadline of Monday, 7 February; I need their names by tomorrow morning. PID Dave Stouffer, AKA Santa Klaus, will be our keynote speaker on Saturday night. We look forward to a good time, good fellowship, and good learning.

The District Governor Candidate School will be held 18-19 March at the Holiday Inn, the 22B Social's headquarters hotel. LCI has asked us to include certain materials. We will start at 10 a.m. on Friday the 18th and finish by lunch time by the 19th. The 1st VDGs should attend as part of your DG training; 2nd VDGs are strongly encouraged to attend. We get funds from LCI to cover the cost of attendance by VDGs. Anyone thinking of running for 2nd VDG next year should attend. We have a session for spouses on Saturday morning at 10 a.m. led by Lion Eileen Gaffigan.

We had a productive session looking at what we want to do about Camp Merrick. After much discussion and good input; we came up with a new plan. We decided not to go with Camp Merrick. We are going to do a one day retreat/workshop in early June between the 1st and 15th, to be held somewhere between Washington DC, Baltimore and Annapolis. We are looking at schools or churches for locations with low cost and we are looking at hotels in those areas. The target will be fairly new Lions in order to help them become more involved in their clubs. This will be like Lions orientation "202." I would like the Council's approval for this.

DG John Cullison (22A) – I applaud the efforts of the Leadership Committee, but 22A cannot support hosting a one day event in June this year.

DG Sandi Halterman (22C) moved to endorse a one day workshop for Lions education; second by DG Bill Bicknell (22B); motion carried with one objection.

PCC Grant E. Curtis (22-D), MER-Membership - (Note: This report was sent in writing, no verbal report was given at the meeting.) Our membership is going down and after the way we turned things around last year it is bad news. I am still willing and able to talk to clubs about a guaranteed method to get new members if they are willing to do a little work. I am still not receiving any newsletters from district A, B, & C. I guess they are not interested in their membership issues as I would like to put ideas in their newsletters and also to relate success stories that might inspire clubs to get new members.

MD Extension Committee, PDG Harold Boccia (22A) - The following has occurred since our last meeting:

District A – The extension workshop has been moved from January to April 2-4. The location will be again in Parkville, Maryland. This will be open, not only in 22A, but in the multiple, as well. The outcome of this training is to launch a drive for a new club in the Kingsville Perry Hall area. The training will be conducted by Jim Canon from LCI. The Jarrettsville Lions Club has a lengthy article in the *Aegis* newspaper on the club.

District B – Last week PDG Paul Baker from Toronto conducted a workshop in District B for both Extension and Guiding Lions. Fourteen Lions attended. Potential clubs are still being worked on for Salisbury University and WOR-WIC College. Washington College in Chestertown is still in the planning and the formation has delayed until later in the fall of this year. The local paper in Elkton, Maryland, ran a full page article on the Elkton Lions Club membership drive. This was excellent exposure for this club.

District C – The formation of a club at American University has been delayed based upon the school's requirements. Nor further extension developments have occurred.

District D – The workshop in District D will take place on February 13th and canvas on the following day for a club in Georgetown, DE. The District is also working with officials in Franford, DE on a new club.

District W – A new LEO club has been formed at Liberty High School by the Freedom District Lions Club.

DG Bill Bicknell (22B) – apropos in the efforts to establish campus clubs, it would be most appreciated for the Governors here and the Lions present, to think about identifying their sons, daughters, grandsons and granddaughters who attend the schools being approached in our efforts to establish campus clubs. Feedback information to our Governors about those you know who are attending the schools anywhere in the area. If we can identify those people it would be a major help in establishing clubs in those schools.

PDG Andrew J. DeMario, Sr. (22W), MER-Retention - (Note: This report was sent in writing, no verbal report was given at the meeting.) This Retention Report is from Chairman John Mosier (22A) - 22A has created a list of service projects by club. The intent was to share the information with a couple of purposes in mind. First, clubs are notorious for not sharing information within the district. Second, we hoped that an activity might catch the eye of another club as being useful within their community. The result to date is a response from one club, Severn River, to add the additional service projects not listed and a comment to me from DG John that some clubs have commented that not all of their projects had been noted. Whether it is through competition, information or inspiration if clubs expand on the activities their members are doing within their communities, the members become more active. Active members stay in Lions and inspire others to become Lions.

I did an analysis of the drops through December. The breakdown for leaving Lions was: 15 moved, 9 family/work responsibilities, 6 deceased, 6 unhappy with club/district issues, 6 dropped by club - no activity, 5 health issues, 5 financial/job loss, 2 students in Campus club - left school, 2 dropped Lions.

Nothing changes. Tough financial times will cost us members and age takes its toll. Growing is adding more members than you lose.

There were no reports from other Sub Districts.

PDG Barbara J. McKenney (22-W), Global Membership Team Coordinator

No report.

PDG Victor Lowe (22-B), Youth Outreach Coordinator

No report.

Geoffrey Secker (22-C), Auditor

No Report.

PDG Ken Watson (22-C), Constitution and By-Laws

No report.

PDG C. Kenneth Draper (22-D), International Convention Chair

PDG Thomas J. Jefts (22-W), International Convention Vice-Chair

No report.

Richard C. Hosfeld (22-W), USA/Canada Forum Coordinator

No report.

PDG Clyde I. Bragg (22-D), USA/Canada Forum Vice Coordinator - Fellow Lions, the 2011 USA/Canada leadership Forum will be held September 22-24th in Anchorage, Alaska. It is important that all potential attendees register as soon as possible. The host committee reported that over one-third of the spaces available have been allocated, thus, timely registration is imperative. Registration is now available online at <http://usacanadalionsforum.org>.

The official tour agency is Suzi Davis Travel. They can be contacted at 1-888-677-8728 or www.suzidavis.com/lionsclub and email can be sent to lions@suzidavis.com. Several tours have been arranged both pre and post convention. Lions have been encouraged to take pre convention tours due to the possibility of select closure of tourist sites in late September. Lions need to contact Suzi Davis Travel directly for the primary tours. Local tours will be available, such as whale watching, halibut fishing, glacier tours, and etcetera.

At this time the location of the breakfast has not been determined but that information will be disseminated as soon as the site is confirmed, as well as the cost.

I respectfully request that the Multiple District Governors present this information at the cabinet meetings and club meetings. With their support and promotion of the forum, we should have good representation from MD22.

Let's all head *North to Alaska!*

PCC Rowe Haywood (22-A), LCIF Coordinator

No report.

PDG Robert E. Kidner (22-B), Hearing and Speech Chairperson - (Note: This report was sent in writing, no verbal report was given at the meeting.)

District 22-A, Lion Dale Strait - No report.

District 22-B, PDG Bob Kidner - Plans are under way for several hearing clinics to be held in the Salisbury, MD area in late April, early May of this year.

District 22-C, Lion Charles Kearse - No report.

District 22-D North, Lion Fred Williamson - 22D continues to give financial support to the Delaware School for the Deaf, for after school reading programs and parent communication workshops. We also have been supporting Dogs for the Deaf, an organization that rescues dogs from shelters and trains them as guide dogs for the deaf and hard of hearing, nationwide.

District 22-D South, Lion Ken Pyle - No report.

District 22-W, Lion Brooks Widder - District 22-W continues to collect used hearing aids. So far this year, the District has processed orders for three AHAP aids from LCIF for two individuals. District 22-W plans to provide funds for several camperships to the Lions Camp Merrick Hearing Camp this summer.

PDG Bob Kidner - Update: Lions AHAP has established an agreement with HEARUSA for a negotiated rate for audiologists at the company's 170 stores in 10 states to provide fittings and screenings at negotiated reduced rate. To find a store, visit HEARUSA's web site at www.hearusa.com. Please note the agreement only covers HEARUSA and HearX businesses and does not extend to other providers in their network.

Reminder: LCIF has changed the restrictions, for Lions, in the AHAP program. Lions who meet the financial eligibility criteria are eligible to receive these aids. Each application for

assistance, along with the purchase price for the aids, must be sent to LCIF for final approval. Contact Erin Couch, AHAP Coordinator for any questions. Erin may be reached at 630-706-6778 or by Email at Erin.Crouch@lionsclubs.org. Note: While Erin is on leave, Kasondra Byrd, Manager, LCIF Humanitarian Programs is responding on her behalf at kasondra.byrd@lionsclubs.org.

Dick Waughtal (22-D), Information Technology Coordinator

No report.

PDG John W. Hopkins (22-W), Leader Dog Coordinator - (Note: This report was sent in writing, no verbal report was given at the meeting.) MD22-A (Lion June Livingston, District Chairman) reports that so far this year she has received \$700 in donations from 5 clubs and has requested a \$5.00 donation per club member for Leader Dog prior to April 15th.

MD22-B (Lion Jack Griffith, District Chairman) has scheduled Leader Dog Rallies on March 25th at Galena Fire Hall in Galena, MD and on March 26th at the Sharptown Fireman's Memorial Center in Sharptown, MD. The Leader Dog representative will be Pauline Ulrey accompanied by Leader Dog Gundy.

MD22-C (Co-Chairs Lions Julie Thomas and Connie Bruick) have visited 18 clubs to make presentations. The District has a Leader Dog in Training named Willow. The puppy raisers are FVDG Rich Barb and his wife Lois.

MD22-D (PDG Bob Jones, District Chairman) reports that they will have two Leader Dog Rallies. The first one will be on Monday, March 28th at the Delaware City Fire Hall for the Northern Regions and on Tuesday, March 29th at the Laurel Fire Hall for the Southern Regions. The Guest Speaker will be Pauline Ulrey and her dog Gundy. Two clubs have requested and received a presentation.

MD22-W (Lion John Parker, District Chairman) and his wife Sandy visited Leader Dog in Rochester Hills, Michigan and were given a personal tour of the facilities. Four Rallies are scheduled from April 18 to the 21st for the four Regions in District 22-W. The speaker will be PDG Len Quinn and each Region is asked to bring items for an auction conducted by PDG Quinn, who is a professional auctioneer, with the proceeds also going to Leader Dog. Any Club that donates \$250.00 and up, will receive a Chevron for their banner. Lion John is distributing coin cards to each member of every club, hoping that they will donate \$5.00 worth of quarters.

Frostburg Lions Club is sponsoring a bus trip to Leader Dog in Rochester from May 20-22. The cost would be \$194.00 (double occupancy) which includes 2 nights lodging, motor coach transportation and drivers tip. They will also be visiting other attractions at an additional cost. For further information contact Lion Linda Baker at lbaker@atlanticbb.net

Elwood Glass (22-W), Pre-School Vision Coordinator - (Note: This report was sent in writing, no verbal report was given at the meeting.) The Lions of Multiple District 22 continue their efforts with our screening program. We have had some problems with inclement weather forcing cancellations of some screenings but they will be rescheduled. Reports received at this time indicate the following:

District 22A - screenings are ongoing and being scheduled. Statistics are not available at this time.

District 22B - approximately 700 children have been screened so far. Some clubs do not schedule screenings until February and March.

District 22C - statistics are not available at this time.

District 22D - there have been screenings at eleven (11) sites with 495 children screened. More screenings are scheduled.

District 22W - approximately 800 children have been screened so far this school year and more are scheduled.

The current balance in the PSVSP treasury is \$4633.88. The program expenses have been for advertising brochures, 'A Lion Screened My Eyes' stickers, instrument re-calibration, repairs and batteries.

The program continues to expand. We have more clubs actually doing screenings and Lions Club members who were never involved are now being trained.

I am very confident for a great year to enhance what I consider to be one of the best programs that Lions have to offer.

PDG Dalton L. "Dal" Mann (22-B), Public Relations Coordinator

No report.

PCC Donald F. LeCates, Jr. (22-D), Research and Long Range Planning

No report.

Thomas Gray (22-A), Roaring Lions Coordinator

No report.

PCS W. Roger Sauter (22-W), Maryland Vehicle Tag Coordinator

No report.

PCT Bruce Marvel 22-D, Delaware Vehicle Tag Coordinator

No report.

Perry Thompson, LSKS Foundation, Chairman (22-A)

PDG Bob Miller, LSKS Foundation, Secretary (22W)

Guyla Brinckmeyer, LSKS Foundation, Treasurer (22D)

No report.

DG Karl Gude (22D) moved to approve all committee reports; second by DG Bill Bicknell (22B); motion carried.

Old Business

There was no old business discussed.

New Business

LCI Grant Request, Memorial Day Parade, DG Sandi Halterman (22C) – DG Sandi Halterman (22C) made a motion to approve the recommendation to request a public relations grant in the amount of \$20,000 from LCI for the Memorial Day Parade; second by DG John Cullison (22A); motion carried.

Constitution and By-Laws Suggestions, PIP Clem Kusiak (22A) – Congratulations to DG John and Jeri Jo on a wonderful event. I want to compliment PDG Harold Boccia on his promotion of the publicity in the newspaper. Publicity to the public is very, very important. We

should have our events listed on the marquees of hotels and restaurants where we hold our events. Take copies of newspaper articles to events and give them out to everyone in attendance.

We had a session 3 years ago at the International Convention with Leos about the Lions Quest program. Young adults know they will be successful if the events were broken down into parts.

I have given my thoughts and ideas to the Council and they were discussed at a special Council meeting in January. In addition to having the necessary tools, I also discussed with the Council opportunities for a more functional Multiple District 22 Convention Committee and recommended the following:

- Budget shall reflect registered attendees planned to attend convention.
 - Purpose – Allow Council to understand and interact with the MD22CC rationale in developing their budget.
- Final reports shall be uniform in reporting variances, including the final version.
 - Purpose – All financial reports, budgets, revisions and final report will be helpful for future budgets established and closed by the MD22CCT.
- Advance to the Convention Committee shall be based on previous year membership with full amount advanced to the committee at WISK meeting for the committee to begin operating.
 - Purpose - This will allow for up front planning by the committee.
- Vice Chair of MDCC prepare a budget for the 1st Vice District Governors to review and approve approximately 6 months prior to their year as District Governor.
 - Purpose: This will allow for the MD22CC to report variances in a timely manner in addition to early planning, etc. by the Multiple District Convention committee. Also, allow for major changes as requested by the FVDGs while planning a major change in convention venue.
- MDCCT shall develop a 3 year “Trend Sheet” reflecting existing year actual previous budgets, actual and percent of change from each prior year. MD22CCT shall provide this to FVDGs at time of the committee budget 6 months prior to the FVDG’s taking office.
 - Purpose: Changes in Convention Locations and or venues are most always difficult to understand with regards to final cost of participating in a new site. Trends will provide a less burdensome means of communicating to Council.
- MDCCC shall submit letter prior to December Council meeting requesting approval by Council for ticket sales, booth rentals, golf, etc. per C & BL.
 - Purpose – Early planning for the MD22Council is important to planning by the committee and District Governors.
- MDCC shall prepare “Committee Activity” schedule prior to the turnover meeting as a Committee tool for Council and the committee. MD22 CC shall review the schedule with Council during this meeting, update as necessary meeting Council and Committees objectives.
 - Purpose – Council and Committee will now have an interactive method of understanding needs of both groups. This will also provide tracking method of viewing missed targets etc.

Research and Long Range Planning Suggestions, PIP Clem Kusiak (22A) – I recommend two additions to the Policies & Procedures Manual:

- The Multiple District 22 Constitution & By Laws Chair is responsible for updating the C&BL any all revisions voted on by the Delegates and forwarded within 30 days of the close of the Multiple Convention to the Council of Governors, Advisors, FVDGs and SVDGs and MD22 Web Master for inclusion in the MD22 Web Page.
- The Multiple District 22 Research and Long Range Planning Chair is responsible for updating changes to the R&LRP manual as approved by Council and forward within 30 days of the close of the Lions year to the Council of Governors, Advisors, FVDGs, SVDGs and MD22 Web Master for inclusion in the MD22 Web Page.

DG Bill Bicknell (22B) moved that the recommendations presented by PIP Clem be forwarded to the appropriate committees, specifically, the Constitution and By-Laws and Research and Long Range Planning Committees; second by DG Sandi Halterman (22C); motion carried.

There was no other new business discussed.

Comments from District Governors

DG Karl Gude (22D) – First thing John, thank you for a terrific meeting; thank you to the convention committee for not calling a meeting last night because I finally had a chance to dance with my wife; I appreciate everyone’s patience and time here today; I appreciate the advice of our advisors and hope the VDGs have take some notes and to hold to the time schedule next year.

DG Richard Liebno (22W) – we had a great meeting this morning; a lot has been aired out and hopefully corrected. DG John you had a great social last night, and the band was great too.

DG Bill Bicknell (22B) – John, congratulations for continuing the standard that Richard had set earlier here; good food, good fellowship, good entertainment and that is the recipe for fun. TBA, if that is the inspiration that can be provided through hearing about great projects, we should have TBA at our socials more frequently. I hope that all of you have put March 19 on your calendars. We look forward to welcoming you to Salisbury and we are looking forward to seeing you on May 12 in Salisbury; we are looking forward to having some great fun. I thank you for your patience this morning as we try to work through our problems of the conventions; our conventions are very important to all of us. Good things are achieved with a vision and hard work and a little conflict and hard work along the way; thank you for your patience and involvement here this morning.

DG Sandi Halterman (22C) – Thank you for last night; thank you for the baskets we got, especially for the one I got; fantastic band; I think they should be picked up for a convention. Great evening.

DG John Cullison 22A – could I have *to be announced* come up? Thank you for your support and for attending the social; it was the small clubs in 22A that stepped up, especially West Arundel. One of the band members last night was a member of the 22C band 38 years ago as a high school student; I applaud 22C for that. The rotation for the Council Chair comes to 22A for the 2011-2012 year; I am pleased to announce a recommendation for PDG Bob Muchow for the position of Council Chair. In 22A our incoming candidate for 2nd VDG is Dan Scott of the Jarrettsville Lions Club. Thanks to the Jarrettsville Lions for stepping up.

Comments from MD 22 Advisors

PIP Clement Kusiak (22A) – I am all commented out.

PID Joseph Gaffigan (22C) – Fantastic social. Does the Council have a tail twister for a member out of uniform? Great weekend. Can we talk more about site selection?

PID Darley Travers (22B) – Great weekend John, great party.

PDG Ted Reiver (22D) – Thanks for everything.

CC Ralph Schieferstein (22D) recognized PCC Rowe Haywood (22A) who has been appointed as area coordinator for the Global Leadership Team by LCI.

Upcoming Council of Governor's Meetings: March 20, 2011 and April 17, 2011

Benediction - DG Sandi Halterman (22C) gave the benediction.

Adjournment - DG Sandi Halterman (22C) made a motion to adjourn; second by DG Karl Gude (22D); motion carried. The meeting was adjourned at 11:29 a.m.

Respectfully Submitted,

Susan Bonura

Susan Bonura

Administrative Assistant