



MULTIPLE DISTRICT 22
The International Association of Lions Clubs
Council of Governors
2010-2011



MULTIPLE DISTRICT 22 COUNCIL OF GOVERNORS' MEETING
Sunday, October 3, 2010
Gettysburg, Pennsylvania
MINUTES

Attendees: *Council Chair* Ralph Schieferstein (22D); DG John Cullison (22A); DG Bill Bicknell (22B); DG Sandi Halterman (22C); DG Karl Gude (22D); DG Richard Liebno (22W); 1st VDG Steve Finger (22W); 1st VDG Mike Hlavac (22D); 1st VDG Owen Landis, Sr. (22A); 1st VDG Rich Barb (22C); 2nd VDG Paul Cannada (22W); 2nd VDG Ken Chew (22D); *Past International Director* Darley Travers, Constitution and By-Laws & Advisor (22B); *Past International Director* Joe Gaffigan, Advisor (22C); *Past International Director* Bill Crawford (District 4-L6); IPDG Julie Crawford (District 4-L6); PDG Ted Reiver, Certified Candidate for International Director & Advisor (22D); IPCC John Hopkins (22W); PCC Grant Curtis (22D); PDG Bob Daniels (22D); PCC Clyde Bragg (22D); PDG C. Kenneth Draper, Chair International Convention Committee (22D); PDG Thomas Jefts, Vice-Chair International Convention Committee (22W); PDG Dal Mann, Public Relations Coordinator (22B); PCC John Lawrence, LVRP Chair & Leadership Chair (22B); PDG Andrew DeMario, Retention Chair (22W); PDG Rodney Welch (22W); PDG Keith Williams, Multiple District 22 Convention Chair (22A); Don Beeson, Multiple District 22 Convention Treasurer (22C); PCT Ann Reiver (22D); Lion Sheila Schieferstein (22D); Lion Charlene Travers, Multiple District 22 Convention Co-Chair (22B); PDG Bob Jones (22D); PCS Cheryl Jones (22D); PDG Barbara McKenney, GMT (22W); Lion Ron McKenney (22W); CT Angelo LoCastro (22A); Martin Bonura, Leadership Chair (22W); CT Don Stein (22D); A Susan Bonura (22W).

Opening - CC Ralph Schieferstein (22D) called the meeting to order at 9:02 a.m. and thanked everyone for attending. CS Bill Bicknell (22B) led the pledge; DG John Cullison (22A) led the singing of one verse of *America*, and DG Karl Gude (22D) gave the invocation.

Comments from International Guest, PID Bill Crawford (District 4-L6) - Thank you again for your wonderful hospitality. Arrivals are always exciting and departures are always sad; Julie and I are leaving this morning and we are truly sad. Julie and I have made so many friends here; we would love to watch the trees change and the fall colors come in and to enjoy your company; can't do that; we are heading back to San Diego this morning. We have enjoyed being with you so much and look forward to seeing you at events. I would like to say "Hi" from the Lions of California. If you want a great vacation start in Northern California and move down the state; you can go from Lions club to Lions club, having breakfasts, lunches and dinners with them. The diversity out in California is a little different that you see in the east; this is a wonderful place to visit. Some of you have visited California and we have the California Rose Parade on New Year's Day; anyone can contribute to that; Lions International supports of it; it is the #1 "eyeball gathering" activity in the world. We have scrounged together for about 25 years now to put a Lions float in the parade in order to provide exposure to the world. Come out and enjoy it. We can get you tickets to it, especially our visiting

Lions. Every September, our club has a blind surfing event and we take blind folks out and we teach them to surf. This year we had over 60 blind that came; you have a tough time getting onto our beach because of all the news cameras and we have 15-20 newspapers covering it. This year we had something new – we had two autistic, blind youth at the event; something with added difference. We provide lunch and we have two different surfing camps that do the instruction. We start them on the sand. We have a lady now in her early70’s, who came for the first time 15 years ago, she is blind and cannot swim. We have lot of diversity out there. Consider this a personal invitation; we would love to see you out there in California. Have a great fall; thanks for the invitation; it’s been nice being with you.

Council Secretary’s Report, CS Bill Bicknell (22B) – The minutes have been e-mailed; if there are any additions or corrections, please respond to AA Susan or to me. We have no correspondence. DG Karl Gude (22D) moved to accept the secretary’s report; second by DG John Cullison (22A); motion carried.

Council Treasurer’s Report, CT Sandi Halterman (22C) – The preliminary budget and the current treasurer’s report for July 1 – September 30 have been distributed (see below). There were no questions or comments.

- Budget requests have come from Leadership, Diabetes, MER Retention and the MD Convention. There were no questions or comments on these requests. DG Karl Gude (22D) moved to accept the preliminary budget with items as requested; second by DG Bill Bicknell (22B); motion carried.

**Lions Clubs International Multiple District 22
Preliminary Budget 2010-2011
August 5, 2010**

INCOME	AMOUNT
Startup Transfer from 2009-2010 Council	\$ 5,000
Carryover	
Extension Fund	
General Fund	
International Candidate Fund	
International Convention Fund	
MD Tag Fund	
MD 22 Convention Fund	
Membership Fund	
Total Transfer and Carryover Funds	\$ 5,000
Dues Income (7,614 Members)	
Administrative Fund	\$ 7,614
Dedicated	
International Candidate Fund	\$ 1,828
International Convention Fund	\$ 5,789
MD 22 Convention Fund	\$11,426
MER (Membership/Extension/Retention)	\$ 1,980
Total Dues Income	\$28,637

Other Income		
Auto Tag Fund		\$ 60
Leadership		
	Retreat (Registration Fees)	\$ 2,700
Turnover Meeting		\$ 0.00
USA/Canada Forum		\$ 1,000
Bank Checking Account Interest		\$ 15
Total Other Income		\$ 3,775

TOTAL INCOME **\$ 32,412**

EXPENDITURES **AMOUNT**

Transfer to 2010-2011 Council \$5,000

Dedicated		
International Candidate Fund	\$ 1,828	
International Convention Fund	\$ 5,789	
MD 22 Convention Fund	\$11,426	
MER (Membership/Extension/Retention)	\$ 1,980	

Total Dedicated Expenditures **\$21,023**

Administrative Fund		
Administrative Supplies	\$ 200	
Audit	\$ 1,300	
Constitution & By-Laws	\$ 350	
Council Expenses	\$ 2,200	
Diabetes	\$ 250	
Final Report	\$ 150	
Hearing & Speech	\$ 150	
LCIF	\$ 150	
Leadership		
	Retreat (LCM)	\$ 2,700
	DGE & VDG School	\$ 600
	Convention Workshops ¹	\$ 789
Postage & Printing	\$ 150	
Public Relations	\$ 150	
Research & Long Range Planning	\$ 100	
Roaring Lions	\$ 100	
Surety Bond	\$ 450	
Turnover Meeting	\$ 0.00	
USA/Canada Forum	\$ 1,400	
Web Site	\$ 100	
Youth Outreach	\$ 100	

Total Administrative Fund Expenditures **\$11,389**
TOTAL EXPENDITURES **\$32,412**

¹ Convention Workshop includes, support, supplies, copying and postage

July 1, 2010 to September 30, 2010

REVENUE			
	TRANSFER IN	TRANSFER OUT	VARIANCE
Carryover			
Startup transfers from 2009-2010 (\$5,000 + 85,625.61)	90,625.61		
*Administrative			
*MD22 Convention		5,000.00	
*International Convention (2010-2011)	523.63		
*Administrative Account Sub Total	91,149.24	5,000.00	
<i>Allowed Carry-over Reduction</i>			
International Candidate Fund			
MD 22 Automobile Tag Fund			
MER			
Leadership Institute – Emmitsburg			
Startup transfer to 2010-2011			
TOTAL CARRYOVER FUNDS	91,149.24		
TOTAL CARRYOVER FUNDS LESS REDUCTION		5,000.00	86,149.24
PROGRAM EXPENSES	BUDGET	TRANSACTIONS	VARIANCE
2010-2011 Income			
International Candidate Fund	1,828.00		
International Convention Fund	5,789.00		
MD 22 Convention Fund	11,426.00		
MER	1,980.00		
Administrative Supplies	200.00		
Audit	1,300.00		
Constitution & By-laws	350.00		
Council Expense	2,200.00		
Diabetes	250.00		
Final Report	150.00		
Hearing & Speech	150.00		
LCIF	150.00		
Leadership ¹	2,700.00		
Postage & Printing	150.00		
Public Relations	150.00		
Research & Long Range Planning	100.00		
Roaring Lions	100.00		
Surety Bond	450.00	368.00	82.00
Turnover Meeting	0.00		
USA/Canada Forum	1,400.00	1,279.31	120.69
Web Site	100.00		
Youth Outreach	100.00		
Total Expenses	32,412.00	1,647.31	202.69

Checking statement – period 8/1/2010 to 8/31/2010 Ending balance \$11,282.97

Savings statement – period 8/30/2010 to 8/31/2010 Ending balance \$85,000.47

¹This includes MD22 Leadership Retreat at LCM; DGE & VDG School; Convention workshops (support, supplies, copying and postage)

**MULTIPLE DISTRICT 22
DISBURSEMENTS / PAYMENTS**

2010-2011

Date	Reference/ Issued To	Transaction Description/ Purpose	Payment Out	Deposit Amount	Balance
5/29/10	Deposit	Carryover from 2009-2010		5,000.00	5,000.00
7/7/10	1001	Payment Bond – Avery Hall Ins.	368.00		4,632.00
8/16/10	Deposit	From 2009-2010 Savings Account		85,625.61	90,257.61
8/18/10	1002	MD Convention Start-Up Money	5,000.00		85,257.61
8/19/10	1003	Lions Clubs International (LCI) – payment of badges from previous council, billed June 7, 2010	126.30		85,131.31
8/30/10	Deposit	22-W Dues (3,704.47) 22-D Dues (2,518.89)		6,223.36	91,354.67
8/30/10	Transfer	Transfer to Savings Account	85,000.00		6,354.67
9/4/10	Deposit	USA/Canada Forum Breakfast		495.00	6,849.67
9/14/10	Deposit	22-C Dues		3,141.60	9,991.27
9/20/10	Deposit	MD 22 Leadership @ LCM		780.00	10,771.27
9/27/10	Deposit	MD 22 International Convention Committee – Turnover		523.63	11,294.90
9/27/10	Deposit	USA/Canada Forum Breakfast		345.00	11,639.90
9/27/10	1004	USA/Canada Forum Breakfast	1,279.31		10,360.59
9/30/10	Deposit	MD22 Leadership @ LCM		605.00	10,965.59

Note: The MD 22 Convention Committee and the International Convention Committee maintain separate bank accounts and records. Information regarding detailed financial transactions of these committees is provided in their respective Financial Reports.

- **PDG C. Kenneth Draper (22D), International Convention Chair and PDG Thomas J. Jefts (22W), International Convention Vice-Chair** - distributed a proposed budget including revenue of \$9,324 and expenditures of \$9,324 (see below).

LIONS INTERNATIONAL CONVENTION COMMITTEE
Budget for Lions Year 2010 - 2011

Budget Amount

REVENUE

Dues		\$5,710.50
22A	1100 members @ \$.75	\$825.00
22B	1506 members @ \$.75	\$1,129.50
22C	1680 members @ \$.75	\$1,260.00
22D	1347 members @ \$.75	\$1,010.25
22W	1981 members @ \$.75	\$1,485.75
Pin Sales		\$3,614.00
22A	242 Pins @ \$2	\$484.00
22B	301 Pins @ \$2	\$602.00
22C	336 Pins @ \$2	\$672.00
22D	269 Pins @ \$2	\$538.00
22W	396 Pins @ \$2	\$798.00
Convention Pin Sales	100 @ \$2	\$200.00
Individual Pin Sales	160 @ \$2	\$320.00

\$ 9324.00

EXPENSES

Pins - 2850 @ \$1.15	\$3,277.50
Chairman Expenses	\$1,965.00
Hotel - 5 nights @ \$195.00	\$975.00
Travel to Seattle	\$550.00
Meals in Seattle - \$50 X 5 days	\$250.00
Convention Registration	\$100.00
Travel Expenses to Council Meetings	\$90.00
Vice Chairman Expenses	\$1,965.00
Hotel - 5 nights @ \$195.00	\$975.00
Travel to Seattle	\$550.00
Meals in Seattle - \$50 X 5 days	\$250.00
Convention Registration	\$100.00
Travel expenses to Council Meetings	\$90.00
Printing / Postage	\$250.00
Phone calls to Seattle	\$146.50
Hospitality room & refreshments	\$1,200.00
Exhibit Booth at MD 22 Convention	\$120.00
Shipping expenses for banner & flags	\$400.00

\$9324.00

MD Breakfast:

 Estimate 125 attending @ \$25 per person = \$3,125

- **PCC John Lawrence, Leadership Chair (22B)** – on the budget we have asked for \$600 for the District Governor-Elect School to take place during the 22B Social. We have an approved grant from LCI which may cover all the expenses; therefore, we may not need all of the \$600 requested. The other request is for incidentals, seminars, etc. in the amount of \$789. The grant for the leadership institute was approved for \$10,000.

Leadership Chair's Report, PCC John Lawrence (22B) – Due to lack of participation at this point, PCC Rowe Haywood and I are recommending that we not have the Camp Merrick retreat this year. DG Bill Bicknell (22B) moved to cancel the 2010 Camp Merrick retreat; second by DG Karl Gude (22D); motion carried. It is with deep regret that we have to take this action; I expect next year we will do something different and we will be reviewing the duration, location, topics, timing, etc. I would like to thank the following people for preparing for seminars for Camp Merrick: PDG Bill Thomas - Pea Soup - Politics, Protocol and Parliamentary Procedure; PDG Bob and Lion Cheryl Jones - "Changing the Focus": Getting back to the basics of Lionism and what we are here to do; PCC John Lawrence and Brindisi Chan - Volunteer Leadership: Leadership styles and motivating volunteers; PCC Grant Curtis - Just Do It: A Potpourri of Ideas for a Stronger Club; PDG Ted Ladd and PID Joe Gaffigan - Membership Nights; PCC Rowe Haywood – All About Lions; and, PDG Paul and Dee Hawkins and Brindisi Chan - Lionism across the Generations. In addition, there would have been team building activities, a service project for Camp Merrick,

campfires, and fellowship with fellow Lions. We will try to apply these efforts to Emmitsburg, 18-20, February, 2011. There will be both a basic and advanced courses there. We will get the information out; please talk to your people about coming to Emmitsburg. It is one of the most excellent trainings I have been involved in during my Lions career.

Comments from PID Joseph Gaffigan (22C) - I started the leadership retreat, my last year as Leadership Chair for the Multiple. I would tell the chairman, John, if your commitment and effort equated into attendance, we would be overflowing there. Those that go down to Camp Merrick, once they get there, realize that it is worth the drive. I urge you to work with this Council and the vice governors, to look at the entire retreat including the venue; shorten it to one overnight; perhaps go to a hotel with good room rates. For Western Maryland, for Delaware, and for other parts of this Multiple District, Lions do not want to travel that far. I do think it can be shortened; I don't think we need two overnights. Come with a plan, set a deadline and have the plan ready to roll out by the convention in May including brochures and hand-outs; if you do that it will succeed; it will come back bigger and better than ever. I know you feel real bad, so I have \$10 raffle tickets for Camp Merrick and I think the chairman should buy the whole stack; it's only \$2,500!

- **Multiple District Convention Budget Request, PDG Keith Williams, Chair (22A); Charlene Travers, Vice-Chair (22B); Don Beeson, Treasurer (22C)** – Remember, this is Salisbury, the first time we will be at a convention center with hotels on the outside, please bear with us as we review the proposed budget.
- **Don Beeson, Treasurer (22C):** The budget is based on income on the MD census as of September 10, it includes an estimated amount for transportation of \$15,000 for the buses; this includes - \$10,000 from the Council and \$5,000 from the Convention Bureau in Salisbury. The remainder of the budget is based on actual from the convention last year. Any questions?

INCOME

Convention Income		
Exhibits	\$	2,885
Golf Tournament	\$	2,625
Merchandise	\$	2,086
Raffle	\$	4,695
Tail Twister	\$	1,317
TOTAL Convention Income	\$	13,608
Interest Inc	\$	14
MD22 Dues	\$	11,421
Meal Payments		
Critique Meeting	\$	399
Mid-Winter Conference	\$	400
TOTAL Meal Payments	\$	799
Other Inc	\$	-
Ticket Sales		
District 22-A	\$	6,150
District 22-B	\$	5,202
District 22-C	\$	7,238
District 22-D	\$	11,677
District 22-W	\$	11,884
Other	\$	177

TOTAL Ticket Sales	\$	42,328
Transfer from Council	\$	15,000
TOTAL INCOME	\$	83,170

EXPENSES

Bank Charge	\$	15
Committee Expenses		
Hotel	\$	1,988
Meal	\$	1,396
Miscellaneous	\$	62
Site Visits	\$	493
Telephone & Fax	\$	-
Travel	\$	2,594
TOTAL Committee Expenses	\$	6,533
Convention Expenses		
Badges & Pins	\$	400
Banners & Signs	\$	100
Convention Center	\$	18,510
Decorations	\$	100
Distinguished Guest	\$	1,354
Entertainment	\$	2,100
Exhibit Services	\$	1,366
Gifts & Awards	\$	789
Golf Tournament	\$	1,772
Meals	\$	24,532
Merchandise	\$	1,168
Raffle Prizes	\$	1,891
Ticket refunds	\$	-
Transportation	\$	15,000
TOTAL Convention Expenses	\$	69,082
District Governor Expenses	\$	3,272
Meetings		
Critique	\$	399
Mid-Winter Conference	\$	392
TOTAL Meetings	\$	791
Office	\$	50
Other Expenses	\$	42
Photographs	\$	50
Postage and Delivery	\$	184
Printing and Reproduction	\$	3,151
TOTAL EXPENSES	\$	83,170

- **Multiple District Candidate for International Office, PDG Ted Reiver (22D)** – First I'd like to thank everybody in Multiple District 22 for your enthusiasm, support, and encouragement for both my campaign and for Clare's; and, I'd like to thank you for electing me. In Sydney, the Lions election committee asked me to withdraw in favor of the seven candidates for the seven open positions; this is normal; it has happened too many of our international candidates including

PIP Clem. My endorsement is good for two years and I expect to run at the convention in Seattle, Washington and I need your support. The Policies and Procedures Manual indicates that part of the dues of the Multiple District are put into a fund for international candidates. At this point they pay for two-way transportation to the International Convention the first year and one way the second year. The first year expenses have already been paid and I have receipts for them. PID Joe Gaffigan (22C) – the Policies and Procedure Manual states that requests for expenses be submitted to the CT Sandi Halterman. PID Darley Travers (22B) – once the candidate is endorsed, the fund is turned over to his treasurer, in this case, Keith Thompson. After additional review of the Policies and Procedures Manual, it was noted that the Council Treasurer would retain the funds and expenses would be submitted to her for reimbursement.

There were no other budget requests.

General Review of each Committee Program, CC Ralph Schieferstein (22D) – According to Policies and Procedures Manual we are to review and provide job descriptions including a list of duties and responsibilities for each committee chair and coordinator. Our Policies and Procedures is lacking in many of these descriptions; I would like to have the Council direct the chair of our Policies and Procedures Manual to review and revise the manual to include a job description for all committee chairs and coordinators. Motion by DG Bill Bicknell (22B); second by DG Richard Liebno (22W); motion carried.

Establish responsibility for conducting a District Governor Candidate School, CC Ralph Schieferstein (22D) – Our traditional policy is that our leadership chair and leadership committee take care of this. It was agreed that this practice will be continued.

Committee Chair Reports:

International Convention Committee, PDG Ken Draper, Chair (22D) and PDG Tom Jeffs, Vice-Chair (22W) - This coming year, the 94th Lions Clubs International Convention will be held in the beautiful city of Seattle, Washington. The dates are Monday, July 4th to July 9th, 2011. Come and enjoy the adventure in the Great Northwest. The host committee promises to present a memorable event. MD-22 will be housed in the Red Lion Hotel at 5th Avenue, downtown Seattle. The facility is only a short walk to the Convention Center and great shopping. The hotel is very well equipped with modern amenities, boasting of two distinct dining and lounging venues offering wonderful cuisine and atmosphere. The cost for rooms is around \$170.00 a night. MD-22 will be sharing the hotel with most of the New England States and Africa.

The District Governor's-Elect are being house in the Sheraton Seattle, a few blocks away. The hotel is also a very short distance from the Convention Center where the DGE training will be held. The District Governor's-Elect training will be handled by LCI.

It is not too early to resister for the convention. Attendees can register online or complete the registration form by hand and return by mail. The form is also used to make hotel reservations and purchase tickets to the various events. There is a cost savings for early registration.

We have submitted to the LCI Convention Division a request for a large space for a hospitality room, caucus and a breakfast to be held. We are hoping to have 125 to 150 attend this year's event and help promote our candidate for International Director. We have a travel agency working on pre- and post-travel trips for this year's adventure.

Several wonderful things will take place at this convention. MD-22 will have a candidate for International Director and we need to show the world our support, so we need you to attend. The

keynote speaker is the former Secretary of State Rice. We do not know the identity of the entertainment at this time.

I would like to request the Council of Governors select someone from your District to help our committee to promote and assist us in our duties. We would like to present for the Council, several pin designs for selection of this year's pin, so we can have pins made and delivered to the Districts early. We also would like to request half of the funds dedicated to the convention Committee in order to conduct our pin business.

The Multiple District 22 International Convention Committee would like to request a payment of \$2,855.25 which is 50% of the funds from the International Convention Fund. The funds will be needed to order and purchase MD International Convention pins once the Council has selected this year's design.

PDG Tom Jefts, Vice Chair (22W) – preliminary plans include two cruises with airfare; one will have to be selected which best benefits us. We also have the Great Western Railroad which ends at the Stampede with flying home from there; you have an option of spending extra time at the Stampede. We also have a cross-Canada railroad trip to get to the convention. This is on an individual basis. If you have any input, please let us know so we can add the information to our package and to satisfy income, travel time and everything else to make it a worthwhile trip to the northwest. The travel agency is Travel Leaders. The Rocky Mountaineer is 7 nights. The Princess Cruise lines is the inside passage which goes to Juneau, Skagway, Glacier Bay, Ketchikan, Victoria, British Columbia and returns to Seattle; The Royal Caribbean cruise lines is seven nights and goes to Juneau, Skagway, Tracy Arm Fjord with wildlife and glacier tours then back to Victoria and return to Seattle; all are 7 night events. The travel agent will send every club in the Multiple a flyer on these trips.

PDG Ken Draper, Chair (22D) - The committee will be putting packets together for each district; if you have not appointed an international convention chair in your district, please do so because this will help us to distribute the information to all districts. We would like to have 50% of the funds for the international convention in order to purchase pins.

Motion by DG Bill Bicknell (22B); second by DG Sandi Halterman (22C) to advance the international convention committee 50% of their funds for the purchase of pins; motion carried.

Leader Dog Visits, Reports by 1st Vice District Governors: Rich Barb (22C), Mike Hlavac (22D), Owen Landis (22A) and Stephen Finger (22W)

1st VDG Rich Barb (22C) – greetings from the folks at Leader Dog for the Blind. As many of you know this is a facility outside of Detroit that raises dogs and provides other services for blind individuals. Hopefully you know that the individual bears no costs. All of the funds that we raise as Lions cover the costs of the dogs and all of the services that Leader Dog provides. Leader Dog is very happy with its relationship with MD22; we are the seventh largest contributor of funds in the world; Spain is number three. They would like to see us continue to be very good friends. Three of the sub-districts in 22 are within a thousand dollars of each other in their contributions to Leader Dog. So if there is a competitive spirit in the room, it doesn't take much to move yourself up a little bit. They put on a great show for us. They picked us up at the hotel, brought us to the facility and showed us the entire process of getting new dogs, training them and introducing them and training them with the blind person. There will be a new leader dog puppy in the district next year; my wife signed us up as puppy raisers.

1st VDG Mike Hlavac (22D) – They are very comfortable with MD22 and while we were there, they treated us like royalty. We were one of the few multiple districts that received 100% certificates for last year's donations; we should all get a hand.

1st VDG Owen Landis (22A) – the most impacting things that happened up there for me was meeting Len Quinn who is so passionate about Leader Dog. He lost his sight and independence due to diabetes. A leader dog has changed his life and returned his independence. A DVD with Len Quinn is available from Leader Dog and it is very impressive.

1st VDG Steve Finger (22W) – Miracles happen every day and we had the opportunity to observe what goes on out there and to try and fathom what a sightless person learning to get a dog has to go through. We had some hands-on experiences there. It truly is a place where miracles happen every day. There was a group of 1st VDGs from Texas sitting behind. There was a seminar on fundraising presented by the Lions from Michigan and Indiana and they asked the Multiple 22 participants to come up and talk about fundraising for Leader Dog. And, we did that off the cuff. I mentioned that the entire Multiple 22 probably fit inside one good county in Texas, but they don't raise the funds we do. I think I inadvertently challenged the Lions to Texas to a showdown!

Lions Vision Research Foundation Report: PCC John Lawrence, Chairman (22-B); PDG Ted Ladd, Vice-Chairman (22-C); PDG “Dal” Mann, Secretary (22-B); PCC Mark Green, Treasurer (22-W)

PCC John Lawrence (22-B) - You just heard a great report on the Michigan State Foundation. Let's not forget that we have our own foundation, the Lions Vision Research Foundation. Would you rather give a blind person a dog and create independence, or would you rather contribute to LVRF and help people from getting blind in the first place. That is very poignant and something we should all keep in mind.

As most of you know, Dr. Patz was instrumental in getting our foundation started. The Dr. Patz Endowed Professorship is being established; LVRF will be making a contribution. A professorship is \$2.8 million. The Dr. Arnall Patz memorial service will be held next Friday, October 8, 2010 at 3:00 pm in the Robert H. & Clarice Smith Building, 400 N. Broadway, Baltimore, MD. In his honor, the Wilmer Development office is raising funds for the Dr. Arnall Patz Endowed Professorship at the Lions Low Vision Center. According to Dr. Massof, the importance of this professorship is that it helps the Lions Vision Center continue operation at the level it needs to in order to offer a full range of service. 80% of LVC patients are on Medicare and every time Medicare is cut, it has a direct impact on the LVC. This professorship will free up clinicians to do research and train fellows and other students. While the original endowment allowed the LVC to exist in perpetuity, this professorship can have a major impact on the education of low vision services. Clubs and individuals are encouraged to contribute to this professorship.

LVRF is conducting a sporting clays event, “Aim for Sight”, on Saturday, October 23. Reservations are due by 13 October. Registration forms are available today. This promises to be a fun event. No prior experience in shooting a shotgun is required. All equipment required will be provided. This is an important fundraiser for our Foundation. We are also looking for sponsorships and station sign sponsors, as well as prizes for the shooters.

Lions Day at LVRF will be held on November 13, 2010 at 9:30 a.m. in the Owens Auditorium of the Bunting-Blaustein Cancer Research Building at the Johns Hopkins Medical Center. The theme this year is “Enter the World of Wilmer”. Following the rally, lunch will be served and tours of the new Wilmer building will be conducted. This is an excellent opportunity for your clubs and Lions to experience the work done at our Low Vision Center.

Aim for Sight, a sporting clay tournament, is a different fundraising event and I'd like PDG Dal Mann to talk about this.

PDG “Dal” Mann (22-B) – If by this time, you have not heard about Aim for Sight, you have not been in Multiple District 22, I have sent out hundreds of notices electronically. You have two pieces of paper in front of you; everybody in here supports LVRF, no question about that. We are not going to raise \$2.8 million needed for the professorship, but we do have an opportunity to make a little bit of money here, but we need all of your help. Right now, I have 5 participants. The deadline is October 13. Several people have indicated that they are going to sign-up; please encourage participation. For events like this, 50% of people have never shot a shotgun, but don’t let that deter you. See that every member in your district gets this form. It has been sent out to every president, every secretary, every treasurer, every committee chair, every past district governor, every vice district governor, and anyone else that I have on my list. If you can’t sign-up for the shoot, you can sign-up as a station sponsor, which is about the same as a hole sponsor in golf. You can also put an ad in the program book. PDG Gary Burdette made up an ad with two shooters pointed at PID Joe Gaffigan.

PCC Clyde Bragg (22D) – we have asked every club to come up with one door prize. Get us something, please. We need this to be a successful event. This is our event and we need to get behind it. We need shooters, we need ads, and we need door prizes. Make sure your clubs are working with us.

PID Darley Travers (22B) – A book is being put together with memories, antidotes or thoughts about Dr. Patz; please send them to Heather Mays at LVRF. The deadline was October 1, so send your e-mail to Heather tonight.

PCC John Hopkins (22W) – has anyone gone to the local trap shooting clubs?

PCC Clyde Bragg (22D) - We need your help. Please do everything that you can to assist with this fundraiser and help get the information out.

Multiple District 22 Convention Committee Report: PDG Keith Williams, Chair (22A); Lion Charlene Travers, Vice-Chair (22B); Don Beeson, Treasurer (22C)

PDG Keith Williams, Chair (22A) - On September 7, Committee Treasurer Don Beeson, Vice-Chairman Charlene Travers with PID Darley, and I meet at the Chevy Chase Bank in Easton, Maryland and signed the authorization cards for this year’s banking. Following that, Lion Don & I drove to Salisbury and met with staff of the Convention Center. We discussed our upcoming convention and were given a tour of the building. We were impressed with all of the improvements, such as a new floor in the auditorium, TV monitors throughout the building and much new painting throughout. Upon returning home I contacted the Shorebirds and discussed having our entertainment night at the ball park. We will discuss this in detail at our meeting. I will pass out this year’s committee assignments form to the sitting governors. We would like time on your agenda to present our budget and to discuss the above items. We need approval for the Holiday Inn Downtown to be the headquarters hotel.

DG Karl Gude (22D) moved to approve the Holiday Inn Downtown as the headquarters hotel; second by DG Bill Bicknell (22B); motion carried.

The Holiday Inn Downtown is \$119 per night and they give us comp rooms, 1 for every 20 nights. Other hotels are the Hampton Inn, \$94 plus 1 comp room for every 20 nights; the Hampton Inn & Suites, \$115 with studio suites being \$119, with 1 comp room for every 25 nights; the Residence Inn is \$149 with 1 comp room for every 20 nights; the Courtyard by Marriot is \$109 with 1 comp room for every 30 nights; and, the Country Inn & Suites is \$112, suites are \$122 with 1 comp room for every 20 nights. In your packets, you have the package which is the committee assignments; we need this back by the December 5th Council meeting.

Also at the December 5th Council meeting, please be prepared to have your pictures taken for the convention program book. Each governor was given a package of raffle tickets to be distributed with one ticket per member, per club; please give these out to your clubs. Please get these out to your region chairs, zone chairs and club presidents. This is a major, major fundraiser. Last year we were not allowed to sell the raffle tickets at the socials, which cost the convention committee a considerable amount. We would like to have permission to put these raffle tickets out at the other four socials to have these tickets on the table.

DG Karl Gude (22D) – We have something for you. Most of you that were at the US/Canada Forum saw Karen Taylor-Good. We can get her to our convention for something between \$3,500 and \$4,000. It is the recommendation and the hope of the council that you will get her there. Right now that day is available; I have been e-mailing back and forth with her husband. You can go on her website and e-mail her husband; she is fantastic. We would also like you to consider getting her to stay over for a seminar. Please look into this. We would prefer having her there over the opening night at the Shorebirds.

PID Joe Gaffigan (22C) – At the Forum, she sold her CD's and her books with 15% of sales going back to the Lions.

There was continued discussion as to having both Ms. Taylor-Good and the ballgame. This will be reviewed and discussed by the convention committee.

USA/Canada Forum Report: Lion Richard Hosfeld, Coordinator (22-W) and PDG Clyde Bragg, Vice Coordinator (22-D)

CC Ralph Schieferstein (22D) – Lion Hosfeld will present his report on the forum in December. The Forum was very well done, the seminars were good, the food was lousy, but you don't go for the food; Milwaukee was a good city. Start thinking about the forum for next year, it is going to be in Anchorage, Alaska.

PCC Clyde Bragg (22D) – if you did not book at the forum, it will cost a little extra now. It is strongly suggested that you get your reservation as soon as possible including your pre- or post-convention travel. They have everything from whale watching, salmon fishing, halibut fishing, grizzly bear wrestling, land travel, cruises. This information will be out on the internet. It is recommended that you book early and take a pre-convention tour rather than a post-convention tour because a number of stores close. If you want to go, get in early.

PID Darley Travers (22B) – Most of you probably know that I will be in Anchorage and will be working in the forum store. I will be looking for plenty of good help from MD22. I will continue on the planning committee. The following year I will be the facilities chair, and then the vice chair and then in San Juan, Puerto Rico, I will be chair of the forum. I will be looking for you guys to be behind me. I think Anchorage will be a great forum and I encourage you to get your tickets because they are not going to get cheaper.

The following committee chairs provided written reports prior to the Council of Governors' meeting:

Diabetes Report, Lion Donna Jackman, Chairperson (22-W) - The Diabetes Program is actively functioning in all the Districts of Multiple District 22. I am pleased to report that each District Chairman is working diligently to promote our Diabetes Awareness Program and educate our fellow Lions and the general public on becoming more aware of the signs and symptoms of this disease. Each is working to promote programs in their respective Districts to have our members become more actively involved in spreading the word and educating residents of their Districts as to the seriousness of this disease and the drastic consequences it can cause.

District A Chairman, Lion Al Whitlock, reports their District is supporting the programs of Camp Possibilities and is encouraging participation in a weekend camping program at that facility called, "Adventures for a Cure." They will have a fall and spring program designed to teach the children that they can participate in sports and maintain their diabetic medical program. Camp Possibility offers children with type I diabetes to be with other children with their same disease which gives fantastic emotional and physical support to each individual child. The clubs in this District are working with the Chesapeake Hospital to develop support groups for families with diabetic family members. They are working with the medical staff of this facility to add diabetic screening to their sight and hearing screening programs. Presently, they are working with the staff to develop a fund raising walk, bike tour and educational event in the spring. They host a golf outing to raise funds for Camp Possibilities. The 2011 event will be held the first Monday in May at Winter Run Golf Course. Planning has begun for this event.

District B is under the guidance of Lion Carlos Mir. Carlos has a wealth of information and resources available since he is employed by the American Diabetes Association. He is presently working on their **Sugar Free Retreat** and is starting on the spring event to be held March 11-13, 2011 in Ocean City. Carlos is also presenting programs to the Lions Clubs in his District.

District C is under the leadership of Lion Rosann Seibel. Lion Seibel has led her District for a number of years in their diabetes programs. She is always available to present programs and has a wealth of valuable information available to distribute to the clubs, her community and any place that she can leave it to get the word on detection, prevention and treatment of diabetes.

District D has its chairman in Lion Gary Stumpf. Lion Gary has been presenting programs to various clubs in his District. Each month he has an article on diabetes in their District Newsletter each month to keep this topic in the forefront and keep the Lions in his District aware of the importance of this program.

District W has been working diligently under Lion Donna Jackman getting ready for their big events on October 10. This is the day that many of the clubs will participate in the Frederick Diabetes Walk with all funds going toward finding a cure for diabetes. Following the walk, the annual Kiss-A-Pig Contest will be held with the candidate raising the most getting to kiss the pig's nose and the one who raises the least amount of money will get the honor (?) of kissing the pig's other end. The goal for this year's contest is \$14,000 for the contest and \$10,000 for the walk. Lion Donna has been presenting programs to clubs and is determined to raise funds to help find a cure for this "killer" disease following the death of her daughter who lost her battle against diabetes this summer.

Information Technology Report, Dick Waughtal, Coordinator (22-D) - The website, <http://lionsmd22.org/>, has been relatively dormant for most of the 2010 summer. There has been little input from Committee Chairs and others for advertizing their programs or other information for that matter. Viewership (number of first page hits) has been trending downward. For example, there has been about a 40% reduction in viewership compared to this time last year.

To counteract this trend, your webmaster will make a concerted effort to place info of interest to viewers on the site during the 2010-2011 Lions Year. MD 22's most reliable website contributor has been Administrative Assistant Susan Bonura and we thank her for her efforts. However, and in any case, the problem this webmaster encounters with web input is deciding whether to place the info on the site. It would help immensely if the sender of info could describe what is wanted for website postings.

In large measure the MD 22 website has now been updated based on the info we have received. Our program: we will pursue keeping the website updated.

Keep up the good work Council and Committees Chairs and Coordinators! Our collective communities depend on us in these troubled times

MER-Membership Report, PCC Grant Curtis (22-D) - The MER team held a seminar on membership for all districts and it was fairly well attended. Those present were given methods to improve their membership and to add new clubs. All of the MER team is willing to visit zone meetings and club meeting to help increase the membership of MD-22. I am available for all zone meetings and would love to come to clubs and show them a method that will bring them new members. This method has already produced 4 new members in 22-D this year.

Global Membership Team Report, PDG Barbara J. McKenney, Coordinator (22-W) - The Multiple District MER team and GMT held training in August with different members of the District MER teams and 2 region chairs. The meeting was attended by 20 Lions. All members of the MER team had a very informative presentation and there was a lot of interaction between all. The meeting was a success and well received by all. All were asked if they thought that the Multiple District MER team should go to individual districts with the information that was presented that day. The reply from some was that they would like to have the Multiple District MER team into their district. This would be at the discretion of the district governor. I would like to hear from each district governor as to whether they would like this to happen. We are willing to do this to help each district. District governors ALL, please contact me at 301-453-3433 or barbmckenney@verizon.net, and we, the Multiple District MER team and GMT, will make every effort to come to your district and help with anything that you would like us to do.

The following committees had no reports:

PDG Victor Lowe (22-B), Youth Outreach Coordinator
Geoffrey Secker (22-C), Auditor
PDG Ken Watson (22-C), Constitution and By-Laws
PCC Rowe Haywood (22-A), LCIF Coordinator
PDG Robert E. Kidner (22-B), Hearing and Speech Chairperson
PDG John W. Hopkins (22-W), Leader Dog Coordinator
Elwood Glass (22-W), Pre-School Vision Coordinator
PDG Dalton L. "Dal" Mann (22-B), Public Relations Coordinator
PCC Donald F. LeCates, Jr. (22-D), Research and Long Range Planning
Thomas Gray (22-A), Roaring Lions Coordinator
PCS W. Roger Sauter (22-W), Maryland Vehicle Tag Coordinator
PCT Bruce Marvel 22-D, Delaware Vehicle Tag Coordinator
PDG Harold R. Boccia (22-A), MER-Extension
PDG Andrew J. DeMario, Sr. (22-W), MER-Retention
Addie McBride, Lions Youth Foundation, Chair (22-C)
Perry Thompson, LSKS Foundation, Chairman (22-A)

Old Business

PID Joe Gaffigan (22C) – I believe the Council is considering referring to the convention committee some potential sites for future conventions; I think this needs to be done formally at this meeting.

DG John Cullison (22A) – We have looked at two different events in two different venues. One is a cruise ship out of Baltimore going towards Bermuda for a 3-4 day trip. The other is in talking with Brindsi Chan (22C); she has recommended the new facilities in National Harbor in the DC area and combining MD22 with MD24 for a very large multiple Multiple District convention. She has some points of contact that can give us some very good rates there. We also like this location here in Gettysburg.

DG Karl Gude (22D) – Tentatively we have Dover back in 2015. I suggest that you touch base with Dover because they are not being very nice to Lions right now; I suggest you find out what is going on with costs there.

PID Joe Gaffigan (22C) – You cannot assume that MD 24 is going to want to combine conventions with us; they do things differently, each one of their districts has their own conventions. There was discussion last year about getting a bid package completed. IPDG John Atkins has that bid package about 80% done. It is critical to get a bid package finalized so that it can be sent out to any potential sites.

DG Bill Bicknell (22B) – It was my understanding that a bid package had already been turned over to PIP Clem. IPDG John Atkins had back surgery day before yesterday for lower back problems; he is in Peninsula Regional Hospital. I talked to Jae just before coming and he was still in ICU but she expected him to be moved to a room in the next day or two. You will have to call the hospital to get his room number.

CC Ralph Schieferstein (22D) – Contact him and see what his status is on that and let me know if he has sent that on to PIP Clem; I will then make contact with PIP Clem.

There was no other old business.

New Business

CC Ralph Schieferstein (22D) – Endorsement of Multiple District projects as Multiple District projects; we felt these programs should be endorsed as a show of solidarity.

Motion by DG Richard Liebno (22W), second by DG Bill Bicknell (22B) to endorse LVRF as a Multiple District project, to endorse the Lions Youth Foundation as a Multiple District project, and to endorse Lions Saving Kids Sight as a Multiple District project; motion carried.

PID Joe Gaffigan (22C) – point of order, I know that not all of these projects are supported throughout the entire Multiple. For example, Lions Saving Kids Sight is a great program, but it is not the one we do in C as much. The fact that it is endorsed as a Multiple District program simply says just that, nothing more, nothing less. No one should feel compelled to participate in these projects.

There was no other new business.

Comments from District Governors and Council Chair:

DG Sandi Halterman (22C) – I would like to thank DG Richard and his committee for the wonderful night that we had last night. I am sorry that PID is not here. He had a very inspiring message. Also, thank you for the baskets given to the governors.

DG Karl Gude (22D) – I would also like to thank extend our thanks to Dick. The baskets were a really nice touch, John called and made the baskets personal, mine had four cans of Coors in it! D's social has been moved back to the Sheraton, it will not be at Dover Downs. Thank you all for all your hard work. This is how we get it done, by serving. It is a pleasure to be here.

DG Bill Bicknell (22B) – Yes, Richard I would certainly like to thank you. You set a new standard for the rest of us. Great venue, great program, albeit it was a railroad job! I hope you enjoyed being railroaded! The speaker was great and the committee did a great job. I didn't get any

Coors in my basket, but you pleased my wife, which was more important. Despite the Camp Merrick response, there is a positive attitude in membership growth running in our clubs, and the needs out there are greater than ever, so are the opportunities for service. There is more volunteerism out there than ever and we need to get our share. I hope we can keep that going, that we can work together as a team to make that happen. It is gratifying to hear the good work that is being done by our committees; I congratulate you and hope you keep on going.

DG John Cullison (22A) – I will certainly echo the comments from my fellow district governors. Dick it was absolutely wonderful. In case you don't know it, in Sydney, Dick got a reputation for kissing all the ladies. I noticed last night that he is keeping up with that reputation. Good job Dick! In case you are wondering, we got a full bottle of wine in our basket and Jerri Jo is very pleased. Complements to Past Council Chair John and all of W. The bar was set high.

DG Richard Liebno (22W) – First of all, thank you for coming this weekend; it was a great weekend, it was quite a surprise for what John did. I had no idea what he was up to; he lived up to his reputation. It was a great weekend and I certainly enjoyed it and I was very happy to have you all here. Working with my fellow district governors is just wonderful. Again, John, thank you; he did it all; he just told me what time and where to be.

CC Ralph Schieferstein (22D) – I would take the opportunity to echo my thank you for a great evening, for a great night. PCC John I forgive you for failing to introduce me. We had a great time and enjoyed ourselves. Dick, congratulations to you, your wife and the committee.

Comments from Multiple District 22 Advisors:

CC Ralph Schieferstein (22D) – PIP Clem could not be here. He was returning from Scotland, from the LCIF advisory committee. His travels were delayed and he just got home this morning. He could not be with us today, but he did send his regards.

PID Joseph Gaffigan (22C) – Thank you Council Chairman Ralph, I can assure you when you come to 22C we will have a very special introduction for you. I want to commend Governor Dick for a great social, very nice. I really liked the facility; this has a really great potential for future gatherings, not just of this district, but for the Multiple District. I am glad to hear that it is on your list to be looked at. Thank you for your hospitality. Council Chairman Ralph and the Council have done a great job. I want to review a few things to make sure we are on the same page: 1 – PDG Ken has to have a contract signed by October 12, otherwise we can lose space. It is a priority not to run afoul of this deadline. 2 – Convention committee assignments - Governors please work on your convention committee assignments with your vice district governors. Attack it now so you can have it done by the social in Dover in December. Let your vice governors help you with this. We have to get the bid package done for the convention committee; they don't have time to reinvent the wheel. We want to prioritize that. Finally, I have heard the comment that Camp Merrick is supported by many, many parts of our Multiple District; what a great special needs camp it is. It is struggling financially. There are raffle tickets available for \$10 each, 2500 tickets will be sold and the first prize is for cruises. The grand prize is a 12-night southern Caribbean cruise from Baltimore with Royal Caribbean, double occupancy, balcony, stateroom, with various dates of departure that can be selected between January and March of 2012. The drawing will be June 2011 at the Lions Camp Merrick open house. Second prize is a 5-night cruise to Bermuda out of Baltimore on Royal Caribbean, double occupancy, balcony, stateroom, dates of departure that can be selected between September and November 2011. Please take some tickets and try to move them; I know Camp Merrick would appreciate it.

PID Darley Travers (22B) – DG Richard, a great weekend. It couldn't have been nicer; everything went just great and I congratulate you and your committee. Last year at the end of the year, we had some by-laws changes and we had policies and procedures changes. I am not

advocating redoing those documents because of cost. We need to make sure that the information trails to the point when we do both of those documents. I have that information and will try to keep tabs on it until we do the documents.

PDG Ted Reiver (22D) – Don't forget what Clyde and John and Dal said about the LVRF projects. They are important to LVRF and we need to put our best foot forward in remembrance of Dr. Patz. Thank you Dick and Grace; nice time.

Other Business:

PDG Andy DeMario (22W) – Margaret and I would like to thank everybody for their cards and prayers in the tragic loss of our grandson. Our Lions friends were very supportive and it really meant a lot to us. Thank you very much.

Benediction - DG Richard Liebno (22W) gave the benediction.

Adjournment - CC Ralph Schieferstein (22D) adjourned the meeting at 10:37 a.m.

Respectfully Submitted,

Susan Bonura

Susan Bonura

Administrative Assistant