

COUNCIL OF GOVERNORS' MEETING
February 3, 2011
COMPILED REPORTS
(as of 02/04/11)

District Governor Sandi Halterman (22C), Multiple District 22, 2010-2011 Budget, Income & Expenditures, November 30, 2010 to January 31, 2011

REVENUE

Carryover	TRANSFER IN	TRANSFER OUT	VARIANCE
General Account			
Startup transfers from 2009-2010 (\$5,000 + 85,625.61)	90,625.61		
* Administrative			
* MD22 Convention	3,792.57	5,000.00	(1,207.43)
*International Convention (2010-2011)	523.63	2,894.50	2,370.87
*Administrative Account Sub Total	94,941.81	7,894.50	1,163.44
<i>Allowed Carry-over Reduction</i>			
International Candidate Fund		2,947.80	
MD22 Automobile Tag Fund			
MER			
Leadership Institute – Emmitsburg			
Startup transfer to 2010-2011			
TOTAL CARRYOVER FUNDS	94,941.81		
TOTAL CARRYOVER FUNDS LESS REDUCTION		10,842.30	84,099.51

Checking Statement	Ending Balance:	11,325.96
Less checks outstanding		45.00
Plus deposits since statement		<u>0</u>
Balance as of 12/31/2010		11,280.96

Savings Statement 12/31/2010	Beginning Balance	85,014.68	
Deposits/Credit (interest)		<u>7.22</u>	YTD: 28.89
Ending Balance		85,021.90	

PROGRAM EXPENSES

2010-2011 Income	BUDGET	TRANSACTIONS	VARIANCE
International Candidate Fund	1,828.00	2,947.80	(1,119.80)
International Convention Fund	5,789.00	2,894.50	2,894.50
MD22 Convention Fund	11,426.00	5,000.00	6,426.00
MER	1,980.00		
Administrative Supplies	200.00		
Audit	1,300.00	850.00	450.00
Constitution & By-Laws	350.00		
Council Expense	2,200.00	36.32	2,163.68
Diabetes	250.00		
Final Report	150.00		
Hearing & Speech	150.00		
LCIF	150.00		
Leadership ¹	2,700.00		
Postage & Printing	150.00		
Public Relations	150.00		
Research & Long Range Planning	100.00		
Roaring Lions	100.00		
Surety Bond	450.00	368.00	82.00
Turnover Meeting	0.00		
USA/Canada Forum	1,400.00	1,279.31	120.69
Web Site	100.00		
Youth Outreach	100.00		
Total Expenses	32,412.00	14,274.00	11,017.07

¹ This includes, MD22 Leadership Retreat at LCM; DGE&VDG School; Convention Workshops (support, supplies, copying and postage)

PDG Keith A. Williams (22-A), MD 22 Convention Chair
Lion Charlene Travers (22-B), MD 22 Convention Vice-Chair
PCT Donald Beeson (22-C), MD 22 Convention Treasurer

Yesterday the committee presented the Mid-Winter Conference in which we covered many items such as schedule, hotels, entertainment, duties of the Governors, Vice District Governors, cabinet secretaries and treasurers and much more.

In the past several weeks the convention committee has been hard at work providing you all with the finest Convention possible. Some of the things we have accomplished are:

- the hotel mailing has gone out to the Governors for their distribution
- signing of the entertainment contract
- arrangement for a night at the Shorebirds ball game
- scheduling of all events at our convention
- shuttle bus service between the civic center and the hotels - more on this when it is finalized.

We need input from the Governors on the following:

- committee assignments
- theme for this year's Convention

I now call upon Charlene to report on exhibitors and the golf committees.

With the theme being given we will proceed with the first mailing.

Following Charlene, Don will report on the raffle and tickets ordering process.

INCOME

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Convention Income			
Exhibits	\$ 3,185.00	-	(3,185.00)
Golf Tournament	\$ 2,775.00	-	(2,775.00)
Merchandise	\$ 2,190.00	-	(2,190.00)
Raffle	\$ 4,695.00	569.00	(4,126.00)
Tail Twister	\$ 1,500.00	-	(1,500.00)
TOTAL Convention Income	\$ 14,345.00	569.00	(13,776.00)
Interest Inc	\$ -	-	-
MD22 Dues*	\$ 11,421.00	5,000.00	(6,421.00)
Meal Payments		-	-
Critique Meeting	\$ 339.00	399.00	60.00
Mid-Winter Conference	\$ 400.00	-	(400.00)
TOTAL Meal Payments	\$ 739.00	399.00	(340.00)
Other Inc	\$ 500.00	-	(500.00)
Ticket Sales		-	-
Baseball	\$ 500.00	-	(500.00)
District 22-A	\$ 7,073.00	-	(7,073.00)
District 22-B	\$ 5,982.00	-	(5,982.00)
District 22-C	\$ 8,324.00	-	(8,324.00)
District 22-D	\$ 13,429.00	-	(13,429.00)
District 22-W	\$ 13,667.00	-	(13,667.00)
Other	\$ 204.00	-	(204.00)
TOTAL Ticket Sales	\$ 49,179.00	-	(49,179.00)
Transfer from Council	\$ 10,000.00	-	(10,000.00)
Wicomico County Donation	\$ 5,000.00	-	(5,000.00)
TOTAL INCOME	\$ 91,184.00	5,968.00	(85,216.00)

* Dues income based on MD22 population of 7,592

EXPENSES

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Bank Charge	\$ -	-	-
Committee Expenses		-	-
Hotel	\$ 1,988	677.19	1,310.81
Meal	\$ 1,396	844.25	551.75
Miscellaneous	\$ 62	-	62.00
Site Visits	\$ 493	177.36	315.64
Telephone & Fax	\$ -	-	-
Travel	\$ 2,594	-	2,594.00
TOTAL Committee Expenses	\$ 6,533	1,698.80	4,834.20
Convention Expenses		-	-
Badges & Pins	\$ 400	-	400.00
Banners & Signs	\$ 100	-	100.00
Baseball Tickets	\$ 425	-	425.00
Convention Center	\$ 13,705	1,000.00	12,705.00
Decorations	\$ 100	-	100.00
Distinguished Guest	\$ 1,000	-	1,000.00
Entertainment	\$ 4,000	1,000.00	3,000.00
Exhibit Services	\$ 1,366	-	1,366.00
Gifts & Awards	\$ 789	-	789.00
Golf Tournament	\$ 1,772	-	1,772.00
Meals	\$ 37,656	-	37,656.00
MD Sales Tax	\$ 2,246	-	2,246.00
Merchandise	\$ 1,168	-	1,168.00
Raffle Prizes	\$ 1,891	228.19	1,662.81
Ticket refunds	\$ -	-	-
Transportation	\$ 14,180	-	14,180.00
TOTAL Convention Expenses	\$ 80,798	2,228.19	78,569.81
District Governor Expenses	\$ 1,982	-	1,982.00
Meetings		-	-
Critique	\$ 399	399.00	-
Mid-Winter Conference	\$ 392	-	392.00
TOTAL Meetings	\$ 791	399.00	392.00
Office	\$ 50	-	50.00
Other Expenses	\$ 42	-	42.00
Photographs	\$ 50	-	50.00
Postage and Delivery	\$ 184	44.00	140.00
Printing and Reproduction	\$ 3,000	-	3,000.00
TOTAL EXPENSES	\$ 93,430	4,369.99	89,060.01

Note: Incorporates the updated budget submitted by the Convention Committee and approved by the Council in January, 2011.

PDG Victor Lowe (22-B), Youth Outreach Coordinator

No report.

Geoffrey Secker (22-C), Auditor

No Report.

PDG Ken Watson (22-C), Constitution and By-Laws

No report.

PDG C. Kenneth Draper (22-D), International Convention Chair

PDG Thomas J. Jefts (22-W), International Convention Vice-Chair

No report.

Richard C. Hosfeld (22-W), USA/Canada Forum Coordinator

No report.

PDG Clyde I. Bragg (22-D), USA/Canada Forum Vice Coordinator

Fellow Lions, the 2011 USA/Canada leadership Forum will be held September 22-24th in Anchorage, Alaska. It is important that all potential attendees register as soon as possible. The host committee reported that over one-third of the spaces available have been allocated, thus, timely registration is imperative. Registration is now available online at <http://usacanadalionsforum.org>.

The official tour agency is Suzi Davis Travel. They can be contacted at 1-888-677-8728 or www.suzidavis.com/lionsclub and email can be sent to lions@suzidavis.com. Several tours have been arranged both pre and post convention. Lions have been encouraged to take pre convention tours due to the possibility of select closure of tourist sites in late September. Lions need to contact Suzi Davis Travel directly for the primary tours. Local tours will be available, such as whale watching, halibut fishing, glacier tours, and etcetera.

At this time the location of the breakfast has not been determined but that information will be disseminated as soon as the site is confirmed, as well as the cost.

I respectfully request that the Multiple District Governors present this information at the cabinet meetings and club meetings. With their support and promotion of the forum, we should have good representation from MD22.

Let's all head North to Alaska!

PCC Rowe Haywood (22-A), LCIF Coordinator

No report.

Donna Jackman (22-W), Diabetes Chairperson

The Diabetes Chairman in each of the Districts of the Multiple District continue to work hard to create an awareness of the severe problems caused by this disease and strive to make the Lions and their respective communities aware of the complications caused by diabetes.

District A under the leadership of Allen Whitlock is making great strides to accomplish the goals of creating community awareness. He is working with hospital staff and establishing a diabetes support group in Bel Air and Abington areas. Their goal is to help diabetics have better management and control over their disease. On May 2, there will be a golf tournament to raise

funds for Camp Possibility, which is a camp for children with diabetes. They are working toward having a Health Fair on September 24 which will host a 5K walk, run or bike event to raise funds. In addition, the Lions and medical staff of the hospital will conduct hearing, vision screening and test for diabetes. This District's Chairman is to be congratulated for his hard work and fabulous leadership.

District B continues to promote its diabetes program with Carlos Mir leading the way. He is continually presenting programs and has an advantage because his job involves him having access to all the latest information and supplies to keep his clubs informed. Carlos has a wealth of information and publications that he will share with anyone who desires more information.

District C has had programs presented by the District Chairman, Lion Rosann Seibel. She has presented programs to the clubs and is available and willing to speak to Lions Clubs or other community groups on diabetes. Rosann has a large collection of printed information to distribute and is willing to share it with all local groups to better educate the public and Lions on Diabetes.

District D with Lion Gary Stumpf as the chairman have had programs in some of the clubs and he has more presentations scheduled. He has not received any money for diabetes as of this date, but he is hopeful that funds will be coming in as spring approaches.

District W raised over \$15,000 toward finding a cure for diabetes. These funds were raised through their Frederick Walk and the Kiss-A-Pig Contest. All money was turned over to the American Diabetes Association and is earmarked 100% for research. The letters have gone out to the Health Departments in the five counties to promote sending any diabetic child, whose family cannot afford the cost, to Camp Merrick for one of the sessions this coming summer. The Jackman Memorial Fund, which was established to help with the expenses of sending diabetic children to Camp Merrick, has over \$2600 to date. District Chairman Donna Jackman has presented programs to clubs and has more scheduled for the spring. Our goal is to send at least 15 children to camp to help these children better understand their disease and how to more effectively adjust their lifestyles to live a healthier and longer life and avoid the pitfalls that most diabetics encounter.

We are anticipating a seminar at Multiple District Convention to make our Lions and guests more aware of the signs and symptoms of diabetes. The latest Health Department reports indicate that over seven million Americans have diabetes and are unaware that they are victims of this disease. Education is the best means of getting people to be more observing of the symptoms and get the disease under control quickly to avoid the drastic damage it can do to the heart, eyes, kidneys and the circulatory system.

PDG Robert E. Kidner (22-B), Hearing and Speech Chairperson

District 22-A, Lion Dale Strait - No report.

District 22-B, PDG Bob Kidner - Plans are under way for several hearing clinics to be held in the Salisbury, MD area in late April, early May of this year.

District 22-C, Lion Charles Kears - No report.

District 22-D North, Lion Fred Williamson - 22D continues to give financial support to the Delaware School for the Deaf, for after school reading programs and parent communication workshops. We also have been supporting Dogs for the Deaf, an organization that rescues dogs from shelters and trains them as guide dogs for the deaf and hard of hearing, nationwide.

District 22-D South, Lion Ken Pyle - No report.

District 22-W, Lion Brooks Widder - District 22-W continues to collect used hearing aids. So far this year, the District has processed orders for three AHAP aids from LCIF for two

individuals. District 22-W plans to provide funds for several camperships to the Lions Camp Merrick Hearing Camp this summer.

PDG Bob Kidner - Update: Lions AHAP has established an agreement with HEARUSA for a negotiated rate for audiologists at the company's 170 stores in 10 states to provide fittings and screenings at negotiated reduced rate. To find a store, visit HEARUSA's web site at www.hearusa.com. Please note the agreement only covers HEARUSA and HearX businesses and does not extend to other providers in their network.

Reminder: LCIF has changed the restrictions, for Lions, in the AHAP program. Lions who meet the financial eligibility criteria are eligible to receive these aids. Each application for assistance, along with the purchase price for the aids, must be sent to LCIF for final approval. Contact Erin Couch, AHAP Coordinator for any questions. Erin may be reached at 630-706-6778 or by Email at Erin.Crouch@lionsclubs.org. Note: While Erin is on leave, Kasondra Byrd, Manager, LCIF Humanitarian Programs is responding on her behalf at kasondra.byrd@lionsclubs.org.

Dick Waughtal (22-D), Information Technology Coordinator

No report.

PDG John W. Hopkins (22-W), Leader Dog Coordinator

MD22-A (Lion June Livingston, District Chairman) reports that so far this year she has received \$700 in donations from 5 clubs and has requested a \$5.00 donation per club member for Leader Dog prior to April 15th.

MD22-B (Lion Jack Griffith, District Chairman) has scheduled Leader Dog Rallies on March 25th at Galena Fire Hall in Galena, MD and on March 26th at the Sharptown Fireman's Memorial Center in Sharptown, MD. The Leader Dog representative will be Pauline Ulrey accompanied by Leader Dog Gundy.

MD22-C (Co-Chairs Lions Julie Thomas and Connie Bruick) have visited 18 clubs to make presentations. The District has a Leader Dog in Training named Willow. The puppy raisers are FVDG Rich Barb and his wife Lois.

MD22-D (PDG Bob Jones, District Chairman) reports that they will have two Leader Dog Rallies. The first one will be on Monday, March 28th at the Delaware City Fire Hall for the Northern Regions and on Tuesday, March 29th at the Laurel Fire Hall for the Southern Regions. The Guest Speaker will be Pauline Ulrey and her dog Gundy. Two clubs have requested and received a presentation.

MD22-W (Lion John Parker, District Chairman) and his wife Sandy visited Leader Dog in Rochester Hills, Michigan and were given a personal tour of the facilities. Four Rallies are scheduled from April 18 to the 21st for the four Regions in District 22-W. The speaker will be PDG Len Quinn and each Region is asked to bring items for an auction conducted by PDG Quinn, who is a professional auctioneer, with the proceeds also going to Leader Dog. Any Club that donates \$250.00 and up will receive a Chevron for their banner. Lion John is distributing coin cards to each member of every club, hoping that they will donate \$5.00 worth of quarters.

Frostburg Lions Club is sponsoring a bus trip to Leader Dog in Rochester from May 20-22. The cost would be \$194.00 (double occupancy) which includes 2 nights lodging, motor coach transportation and drivers tip. They will also be visiting other attractions at an additional cost. For further information contact Lion Linda Baker at lbaker@atlanticbb.net

Elwood Glass (22-W), Pre-School Vision Coordinator

The Lions of Multiple District 22 continue their efforts with our screening program. We have had some problems with inclement weather forcing cancellations of some screenings but they will be rescheduled. Reports received at this time indicate the following:

District 22A - screenings are ongoing and being scheduled. Statistics are not available at this time.

District 22B - approximately 700 children have been screened so far. Some clubs do not schedule screenings until February and March.

District 22C - statistics are not available at this time.

District 22D - there have been screenings at eleven (11) sites with 495 children screened. More screenings are scheduled.

District 22W - approximately 800 children have been screened so far this school year and more are scheduled.

The current balance in the PSVSP treasury is \$4633.88. The program expenses have been for advertising brochures, 'A Lion Screened My Eyes' stickers, instrument re-calibration, repairs and batteries.

The program continues to expand. We have more clubs actually doing screenings and Lions Club members who were never involved are now being trained.

I am very confident for a great year to enhance what I consider to be one of the best programs that Lions have to offer.

PDG Dalton L. "Dal" Mann (22-B), Public Relations Coordinator

No report.

PCC Donald F. LeCates, Jr. (22-D), Research and Long Range Planning

No report.

Thomas Gray (22-A), Roaring Lions Coordinator

No report.

PCS W. Roger Sauter (22-W), Maryland Vehicle Tag Coordinator

No report.

PCT Bruce Marvel 22-D, Delaware Vehicle Tag Coordinator

No report.

PDG Harold R. Boccia (22-A), MER-Extension

No report.

PCC John A. Lawrence (22-B), Leadership Chair

The Regional Lions Leadership Institute at Emmitsburg will be held on 18 – 20 February, 2011, with both the basic and advanced courses being offered. The cost this year is \$160.00. We have a beautiful venue at the Federal Training Center, a talented group of faculty and staff from throughout our Multiple District, and an educational and informative program supplied mostly from Lions Clubs International. It is not too late to get your Lions to attend.

As of Thursday, 3 February, we have 59 registrants with 34 for the Basic Institute and 25 for the Advanced Institute. We are hoping for several more with a postmark deadline of Monday, 7 February. PID Dave Stouffer, AKA Santa Klaus, will be our keynote speaker on Saturday night. We look forward to a good time, good fellowship, and good learning.

PCC Grant E. Curtis (22-D), MER-Membership

Our membership is going down and after the way we turned things around last year it is bad news. I am still willing and able to talk to clubs about a guaranteed method to get new members if they are willing to do a little work. I am still not receiving any newsletters from district A, B, & C. I guess they are not interested in their membership issues as I would like to put ideas in their newsletters and also to relate success stories that might inspire clubs to get new members.

PDG Andrew J. DeMario, Sr. (22-W), MER-Retention

This Retention Report is from Chairman John Mosier (22-A) - 22-A has created a list of service projects by club. The intent was to share the information with a couple of purposes in mind. First, clubs are notorious for not sharing information within the district. Second, we hoped that an activity might catch the eye of another club as being useful within their community. The result to date is a response from one club, Severn River, to add the additional service projects not listed and a comment to me from DG John that some clubs have commented that not all of their projects had been noted. Whether it is through competition, information or inspiration if clubs expand on the activities their members are doing within their communities, the members become more active. Active members stay in Lions and inspire others to become Lions.

I did an analysis of the drops through December. The breakdown for leaving Lions was: 15 moved, 9 family/work responsibilities, 6 deceased, 6 unhappy with club/district issues, 6 dropped by club - no activity, 5 health issues, 5 financial/job loss, 2 students in Campus club - left school, 2 dropped Lions.

Nothing changes. Tough financial times will cost us members and age takes its toll. Growing is adding more members than you lose.

There were no reports from other Sub Districts.

PDG Barbara J. McKenney (22-W), Global Membership Team Coordinator

No report.

PCC John A. Lawrence, LVRF Chairman (22-B)

PDG Ted B. Ladd, LVRF Vice Chairman (22-C)

PDG Dalton "Dal" Mann, LVRF Secretary (22-B)

PCC Mark E. Green, LVRF Treasurer (22-W)

As most of you know, Dr. Arnall Patz, Emeritus Director of the Wilmer Eye Institute, passed away this last spring. When his colleagues and students asked how best to honor his memory, his family replied that whatever it was, it should include the Lions. He considered his involvement with the Lions and the forming of the Lions Vision Research Foundation one of the highlights of his career. Thus, the Arnall Patz Endowed Professorship at the Lions Vision Center had been formed. The cost of an endowed professorship is \$2.8 million, and is being raised by Wilmer Development. The Foundation has voted to assist this effort with a donation of \$50,000. At the January meeting of the LVRF Board of Trustees, the board voted to initiate a "Patz for

Patz” campaign in order to raise additional funds for this professorship. The idea is for clubs and districts to honor the memory of Dr. Patz by donating funds in addition to their normal contributions to LVRF. If supported by this council, materials, provided by the Wilmer Development Office, will be provided to each club within Multiple District 22, and through them to each Lion, in order to advance this project. Note that this is a project of the Wilmer Development Office, with the support of your Foundation.

LVRF has a new website, developed by Delaware.net and funded by our Lions Vision Education grant from LCIF. The address is lionsvision.org. It includes areas of information about LVRF, educational programs, how to join Lions, among others. Try it – you will like it. We are looking for additional content for the site. Contact points are CC Ralph Schieferstein, Web Coordinator, and Heather Mays, Web Administrator.

Addie McBride, Lions Youth Foundation, Chair (22-C)

PDG Gary “Buck” Fisher, Lions Youth Foundation, Vice Chair (22-W)

Lion Pauline Rosier, Lions Youth Foundation, Secretary (22-W)

PDG Gary Burdette, Lions Youth Foundation, Treasurer (22-C)

No report.

Perry Thompson, LSKS Foundation, Chairman (22-A)

PDG Bob Miller, LSKS Foundation, Secretary (22W)

Guyla Brinckmeyer, LSKS Foundation, Treasurer (22D)

No report.